

## Anonymous or not? Understanding the Factors Affecting Personal Mobile Data Disclosure

CHRISTOS PERENTIS, Telecom Italia - SKIL & Fondazione Bruno Kessler  
MICHELE VESCOVI, Telecom Italia - Semantics & Knowledge Innovation Lab (SKIL)  
CHIARA LEONARDI, Fondazione Bruno Kessler (FBK)  
CORRADO MOISO, Telecom Italia - Future Center  
MIRCO MUSOLESI, University College London  
FABIO PIANESI, Fondazione Bruno Kessler  
BRUNO LEPRI, Fondazione Bruno Kessler

The wide adoption of mobile devices and social media platforms have dramatically increased the collection and sharing of personal information. More and more frequently, users are called to take decisions concerning the disclosure of their personal information. In this study, we investigate the factors affecting users' choices toward the disclosure of their personal data, including not only their demographic and self-reported individual characteristics, but also their social interactions and their mobility patterns inferred from months of mobile phone data activity. We report the findings of a field-study conducted with a community of 63 subjects provided with (i) a smart-phone and (ii) a Personal Data Store (PDS) enabling them to control the disclosure of their data. We monitor the sharing behavior of our participants through the PDS, and evaluate the contribution of different factors affecting their disclosing choices of location and social interaction data. Our analysis shows that social interaction inferred by mobile phones is an important factor revealing willingness to share, regardless of the data type. In addition, we provide further insights on the individual traits relevant to the prediction of sharing behavior.

CCS Concepts: •**Human-centered computing** → **Ubiquitous and mobile computing systems and tools**; •**Security and privacy** → **Social aspects of security and privacy**;

Additional Key Words and Phrases: Human Factors, Privacy, Personal Mobile Data, Mobile Sensing, Social Computing, Living Labs.

### ACM Reference Format:

Christos Perentis, Michele Vescovi, Chiara Leonardi, Corrado Moiso, Mirco Musolesi, Fabio Pianesi and Bruno Lepri, 2016. Anonymous or not? Understanding the Factors Affecting Personal Mobile Data Disclosure. *ACM Trans. Internet Technol.* V, N, Article 0000 (2016), 19 pages.  
DOI: <http://dx.doi.org/10.1145/0000000.0000000>

## 1. INTRODUCTION

The wide adoption of mobile phones, Internet services, social media platforms, and the proliferation of wearable devices and connected objects (Internet of Things) have resulted in a massive production of personal data that characterize many aspects of daily life at extremely fine temporal and spatial granularities [Lane et al. 2010; Madan et al. 2012; Bettini and Riboni 2015].

---

Author's addresses: C. Perentis, Telecom Italia - Semantics & Knowledge Innovation Lab (SKIL) & Fondazione Bruno Kessler, Via Sommarive 18, 38123 Trento, Italy; M. Vescovi, Telecom Italia - SKIL, Via Sommarive 18, 38123 Trento, Italy; C. Moiso, Telecom Italia - Future Center, via Reiss Romoli 274, 10148 Torino, Italy; M. Musolesi, Department of Geography, University College London, Gower Street WC1E 6BT, London, United Kingdom; C. Leonardi, F. Pianesi and B. Lepri, Fondazione Bruno Kessler, Via Sommarive 18, 38123 Trento, Italy.

Permission to make digital or hard copies of all or part of this work for personal or classroom use is granted without fee provided that copies are not made or distributed for profit or commercial advantage and that copies bear this notice and the full citation on the first page. Copyrights for components of this work owned by others than ACM must be honored. Abstracting with credit is permitted. To copy otherwise, or republish, to post on servers or to redistribute to lists, requires prior specific permission and/or a fee. Request permissions from [permissions@acm.org](mailto:permissions@acm.org).

© YYYY ACM. 1533-5399/YYYY/01-ARTA \$15.00  
DOI: <http://dx.doi.org/10.1145/0000000.0000000>

The availability of such a huge amount of data represents an invaluable resource for designing and building systems able to understand people as well as communities' needs and activities so as to provide tailored feedback and services [Lathia et al. 2013].

At the same time, an increasing number of applications makes it easier for people to share their personal information (e.g., current location, activities in which they are involved and other contextual information) across many social networking applications and mobile apps [Hsieh et al. 2007; Miluzzo et al. 2008; Tang et al. 2006]. These scenarios, however, raise unprecedented privacy challenges and concerns, with users being continuously called to take decisions concerning the disclosure of their personal information on the basis of a difficult trade-off between data protection, given the potential for user identification [de Montjoye et al. 2013; de Montjoye et al. 2015; Rossi and Musolesi 2014; 2015], and the advantages stemming from data sharing [Acquisti et al. 2015].

Several researchers have therefore started investigating the role of various factors in influencing the attitude towards data disclosure: e.g., interpersonal relationships [Consolvo et al. 2005; Wiese et al. 2011]; user characteristics such as gender [Hoy and Milne 2010], age [Christofides et al. 2012] or personality traits [Quercia et al. 2012; Schrammel et al. 2009]; and the type of the shared data [Knijnenburg et al. 2013].

Our study makes a step further in this direction. Besides considering only demographics, self-reported personality traits and privacy dispositions, our work takes into account the role played by behavioral information about social interactions and mobility patterns, extracted by the user's mobile phone. We focus in particular on the sharing of information about locations and social interactions data types.

In order to investigate all these factors, we ran a field-study with a community of 63 subjects. They were provided with (i) a smartphone incorporating a sensing software explicitly designed for collecting mobile phone data; and (ii) a Personal Data Store (PDS), a system meant to both enable subjects to raise awareness of their data and to control their disclosure with the other members of the community as well as to keep track of their actual sharing behavior. A relevant aspect of our approach is that we observe the actual sharing behavior on real user data rather than attitudes expressed through questionnaires.

Personal Data Stores (PDS) are systems designed to provide users with control over their personal data disclosing choices towards third-parties (e.g., on-line apps and services). More specifically, such systems enable services to access personal data and meta-data through mechanisms preserving users' privacy [Mun et al. 2010; Moiso et al. 2012; de Montjoye et al. 2014]. By design they are meant to create a trusted environment where several other mobile/web services, e.g., using communication, location or sensor data, interact with the user. In addition, users can actively see their data being fed to the on-line services and the potential benefit they receive from them.

We may think about a scenario where the personal information derived from the Internet services and from the PDS can be used for the design and enhancement of privacy-preserving systems. A designer could imagine to personalize default privacy settings or to recommend sharing policies in an adaptive way by using the most informative behavioral features.

Our results show that it is possible to identify disclosing information behavioral routines by extracting features for example from call and SMS data or a PDS Internet service. In other words, we can single out key factors that can be used to understand users' privacy related behaviors. Moreover, we can highlight meaningful combinations of factors derived from mobile data, behavioral patterns of a PDS Internet service or individual characteristics that maximize the understanding of the issues related to the disclosure of personal data. Such potential could encourage the development of Internet services towards a more transparent direction.

The main contributions of this work can be summarized as follows. First, we run a field-study within a living-lab where people share continuously their real data. In this experimental setting we capture the dynamic sharing behavior of users concerning personal information and not just a static choice. Second, we compute several families of features related not only to self-reported demographics, personality traits and privacy attitudes, but also behavioral communication and mobility information captured by mobile phones as well as usage patterns extracted from a PDS. Finally, we experimentally evaluate and highlight the effects of those factors on the choice users make when selecting their privacy settings for two particular types of personal data, location and social interactions.

## 2. RELATED WORK

Previous research has considered a number of factors that can explain individual attitudes and preferences toward disclosing personal information. Demographic characteristics, such as gender and age, have been found to affect disclosure attitudes and behavior. Several studies have identified gender differences concerning privacy concerns and consequent information disclosure behaviors: for example, women are generally more protective of their online privacy with regard to the amount of data disclosed on social networking platforms [Hoy and Milne 2010]. Similarly, in a study on Facebook usage Fogel and Nehmad [2009] found that women are less likely than men to share personal data such as instant messenger address, home place or phone number on their profile page. Age also plays a role in affecting information disclosure behavior. For example, in a study with 288 adolescents and 285 adults on Facebook usage, Christofides et al. [2012] found that adolescents disclose more information than adults.

Prior work also emphasizes the role of personality traits - e.g., individual stable psychological attributes - to explain risk perception and consequent information disclosure behavior. Korzaan et al. [2009] explored the role of the Big-5 personality traits [Costa and McCrae 2008] and found that Agreeableness, defined as being sympathetic, straightforward and selfless, has a significant influence on individual concerns for information privacy. Junglas et al. [2008] and Amichai-Hamburger and Vinitzky [2010], again used the Big-5 personality traits and found that Agreeableness, Conscientiousness, and Openness to Experience affect the concern for privacy. However, other studies targeting the influence of personality traits did not find significant correlations [Schrammel et al. 2009; Massa et al. 2015].

An interesting and extensive study is that conducted by Quercia et al. [2012] with 1,313 Facebook users in US. The authors investigated the role of the Big-5 personality traits and they found weak correlations among Openness to Experience and, to a lesser extent, Extraversion and the disclosure attitudes on Facebook. In 2010, Lo [2010] suggested that Locus of Control [Rotter 1966] could affect individual perception of risk in disclosing personal information, with internals (i.e., people who believe that their own actions merely determine their life events) being more likely than externals (i.e., people who believe that mostly external factors determine their life events) to feel that they can control the risk of becoming privacy victims, hence more willing to disclose/share their personal information. Additional work has also showed a positive association between users' sociability captured by their personal network size and the subject's behavior with respect to information disclosure: subjects characterized with high sociability tend to share more information and to have less privacy concerns [Young and Quan-Haase 2009].

Building on these findings and following the suggestions by Jensen et al. [2005], our work connects demographic factors, individual traits and dispositions to the actual sharing behavior of people rather than attitudes expressed through questionnaires.

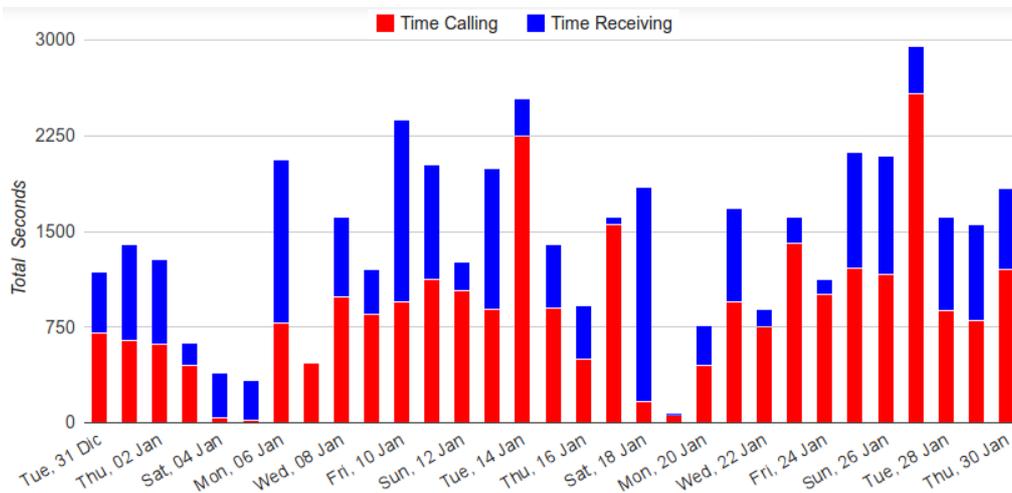


Fig. 1: Individual Views: example of a PDS individual view for call interactions.

Moreover, we focus our attention not only on demographic factors, individual traits and dispositions, but also on behaviors directly measured (i.e., inferred) from the data themselves (e.g., number of calls, diversity in interactions, physical distance traveled, etc.).

### 3. FIELD STUDY

In this section we describe the methodology followed during our 15-week study.

#### 3.1. The Living Laboratory

We conducted our field study within the Mobile Territorial Lab project [2012], a long-term living lab launched in November 2012 as a joint effort between industrial and academic research institutions [Centellegher et al. 2016]. It consists of a group of volunteers who carry in their daily life an instrumented smartphone in exchange for a monthly credit bonus of voice, SMS, and data access. Specifically, participants are provided with (i) an Android-based smartphone running a sensing software that continuously collects different types of mobile phone data (e.g., communication events, location, apps usage, etc.) [Aharony et al. 2011], and (ii) a tool, called Personal Data Store (PDS) [de Montjoye et al. 2014], which stores the participant's information and enables him/her to exercise full control on own data management [Vescovi et al. 2014]. By using the PDS, subjects can decide at any time about whether and how to disclose their data to the other participants. One of the most important characteristics of MTL is its ecological validity, given that the participants' behaviors are sensed in the real world, as people live their everyday life, and not under artificial laboratory conditions.

All volunteers were recruited within the target group of young families with children using a snowball sampling approach where study subjects recruit future subjects from among their acquaintances [Goodman et al. 1961]. Upon agreeing to the terms of participation, the volunteers granted researchers legal access to their behavioral data collected by their smartphones. However, volunteers retain full rights over their personal data such that they can ask to delete the collected information from the secure storage servers. Moreover, participants have the choice to participate or not in a specific study. In the current paper, we report a study conducted on 63 individuals (20 males and 43 females) from the MTL community. Participants' age ranged from 28 to 46 years old



(e.g., GPS and Bluetooth scans) are performed in intervals allowing usefulness while minimizing battery consumption. The data collected consisted of: i) call logs, ii) SMS logs, iii) proximity data obtained by scanning near-by phones and other Bluetooth devices and iv) location data obtained using GPS or localized WiFi. Bluetooth and GPS scans were done every 5 minutes. Note that in this study we use 5-months (February to June of 2013) of collected data to compute several behavioral features.

### 3.4. Personal Data Store

The PDS is a digital space, owned and controlled through a Web interface by the user, acting as repository for the personal information collected during the study and offering every user the possibility to view, control and disclose her/his own data. Data were organized in “regions” by putting together data having a similar meaning (e.g., data about locations were organized in the same “region”, independently of whether they were collected through GPS or a WiFi hit).

One section of the PDS was designed to provide users with visualizations of their (always up to date) personal data. Two types of *Individual Views* were provided for each kind of owned data: a *detailed view* (in tables or maps), where every available piece of raw data is represented in detail, and *aggregated views* (see Figure 1) with aggregations, at different levels, of the personal data (e.g., charts, pies, clusters of frequent locations, quantity of contacts, etc.).

The PDS also features a *Sharing Area* [Vescovi et al. 2014], a space for subjects to fix the desired disclosure level of their data, distinguished into: (i) *Do Not Share*; (ii) *Share Anonymously*; (iii) *Share Non-Anonymously* (i.e., labeling the data with some personal demographic information). Finally, subjects’ choices are directly reflected into *Social Views*, shown in Figure 2 and built out of the personal data disclosed by the participants.

Social views were accessible any time by the participants on their PDS in such a way that any change through the sharing/disclosure settings had an immediate effect on the material displayed in them. This enabled levels of comparison of one subject’s behavior with those of the others that depended on the subject’s current sharing settings. In more detail: a) if for a given person, a given data type and a given time the setting was *Do Not Share*, then the corresponding social views did not exploit the corresponding data and the user was prevented to access any of them; b) if the setting was *Share Anonymously* then only their aggregated and anonymous data were made available in social views and they could access data only in the same format; c) with a *Share Non-Anonymously* setting, the relevant data were presented with information about the subject and the latter was enabled to access all the similarly disclosed information by the other users.

In summary, the level of disclosure and the social views worked in full synchrony to ensure that the higher the chosen disclosure level, the more detailed was the information made available and accessible about the others, with an increasing level of social comparison. To exemplify, views such as “How much am I social?”, “How long I’ve been on the phone w.r.t. others?”. For example, Figure 2 presents the latter example view for a user sharing her/his data non-anonymously; the red column represents the user, while on the horizontal axis the information related to the other users sharing “non-anonymously” are reported (if the user was sharing anonymously all the columns would be labeled as “anonymous”).

### 3.5. Demographics, Personality and Other Individual Characteristics

We collected different types of information from our subjects including demographics, self-reported personality traits and attitudes towards privacy. Descriptive information for the following scale scores is provided in Table II.

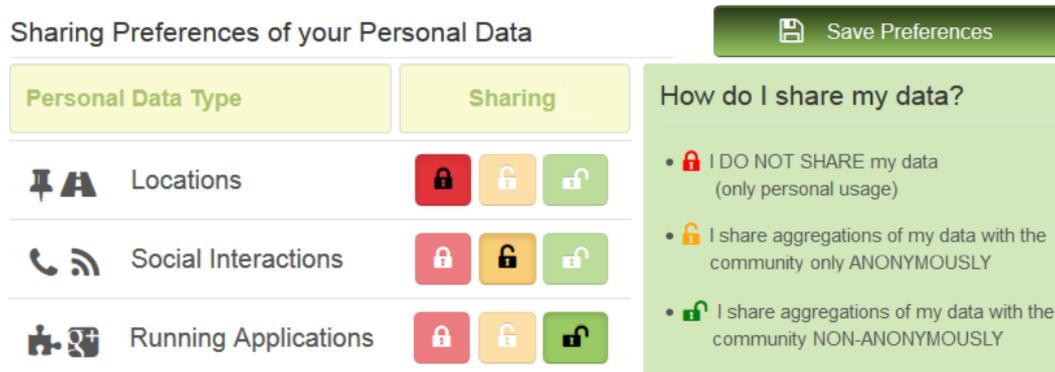


Fig. 3: PDS Sharing Area: allows users to set their PD disclosure preferences.

*Demographic Information.* As pointed out in Section 2, there have been several attempts to associate privacy concerns and sharing behavior with demographic information. In our case we used participants' age and gender.

*Personality and Individual Traits.* In our study, Big-5 personality traits are measured by means of the BFMS questionnaire [Perugini and Di Blas 2002], a scale validated for Italian covering the traditional dimensions of Extraversion, Neuroticism, Agreeableness, Conscientiousness and Openness to Experience. The scale consists of 10 adjectives per personality trait, with a rating scale from 1 to 7. The Big-5 personality traits scores are obtained by summing the points of each of the 10 adjectives. We also exploited the Locus of Control (LoC) [Rotter 1966], a psychological construct measuring whether causal attribution for one's behavior or beliefs is made to oneself or to external events or circumstances. The corresponding scale consists of a set of beliefs about whether the outcomes of one's actions are dependent upon what the subject does (*internal orientation*) or upon events outside of her/his control (*external orientation*). Locus of Control was measured by asking subjects to fill the Italian version of Craig's Locus of Control scale [Farma and Cortivonis 2000]. This scale is composed of 17 questions using a rating scale from 0 to 5. Each participant's Locus of Control score is computed by summing up the points of each item.

Another construct we take into account is the Dispositional Trust. Rotter [1967] was among the first to discuss trust as a form of personality trait, defining interpersonal trust as a generalized expectancy that the words or promises of others can be relied on. In our study, we resort to Mayer and Davis [1999] Trust Propensity Scale. The Dispositional Trust scale has 8 item-questions measured in a 1 to 7 point scale. To acquire the final trust score for each subject we sum up the points of each item.

Finally, we targeted the self-disclosure attitudes of our subjects. Self-disclosure has been defined as any message about the self that an individual communicates to another one [Cozby 1973]. We use Wheelless's scale, which has been utilized to measure self-disclosure in online communication and in interpersonal relationships [Wheelless and Grotz 1976]. Precisely, we measure five dimensions of self-disclosure using a 1-7 scale for each, namely: (i) amount of disclosure (7 items), (ii) positive-negative nature of disclosure (7 items), (iii) consciously intended disclosure (4 items), (iv) honesty & accuracy of disclosure (8 items), and (v) general depth or intimacy of disclosure (5 items). The final score for dimensions (iii) and (v) is the sum of points collected from the corresponding items, respectively. In contrast, for measuring dimensions (i) and (ii): 4 items sum up to  $factor_a$ , while 3 items sum up to  $factor_b$ . For computing (iv): 4 items sum

Table I: Frequency Table for Initial Location &amp; Interactions Privacy Setting.

Dependent Variables			Transformed Dependent Variables		
Privacy Preference	Location	Interactions	Privacy Preference	Location	Interactions
Do Not Share	2	1	Share Anonymously	21	22
Share Anonymously	22	23			
Share Non-Anonymously	39	39	Share Non-Anonymously	39	39
Total	63	63	Total	61	62

up to  $factor_a$  and 4 items sum up to  $factor_b$ . The final score for the dimensions (i), (ii) and (iv) is given each time by this construct:  $(32 - factor_a) + factor_b$ .

*Privacy Concerns.* Information about privacy concerns was collected resorting to the scale of Concern for Information Privacy (CFIP) developed by Smith et al. [1996]. This scale regards privacy concerns of the individual about organizational information privacy practices with four data-related dimensions: collection, unauthorized secondary use, errors and improper access to personal information. The concerns are measured using a 1 to 7 point scale consisting of 15 question-items. The final score is computed by summing all the responses to the questions.

*Social Relationships within the Community.* Each user was asked to indicate the people known within the community.

#### 4. METHODOLOGY

Our goal is to understand the effect of a wide range of variables in the disclosing decisions people make about their personal mobile data.

To do this, we make two concrete steps. Firstly, we fit Binary Logistic Regression (BLR) models testing separately how the *sharing choices* (dependent variables) are affected by the following set of independent variables' families: (i) demographic information, (ii) psychological traits and other individual dispositions (Big-5 personality traits, Locus Of Control, dispositional trust, privacy concerns, self-disclosure), (iii) social relationships within the community, (iv) dynamic behavior (communication and mobility), and (v) PDS access usage information, as visualized in Table II. Note that testing separately per-group represents a feature selection step, since we use backward elimination. Secondly, taking into account exactly those features that showed a significant effect, we construct an *Overall* and a combined *Mobile+PDS* BLR classification model per data type in order to predict the sharing choices. The overall models represent the most effective predictors from the different families, while the combined models use only behavioral mobile data and PDS usage access features. Such data could actually be collected using a PDS service in a real-life scenario.

##### 4.1. Dependent Variables: Sharing Choices

To model the disclosure of personal information we construct dependent variables taking into account the final disclosing choices subjects set in the PDS, one for each different data type: Sharing Location and Sharing Interactions (calls & SMS). As said, users were able to choose among three levels of sharing, i.e., *Do Not Share*, *Share Anonymously* and *Share Non-Anonymously*, for each data type. We observe from Table I that the *Do Not Share* choice has few occurrences concerning both the location and the social interactions data. For this reason, we discarded the data instances for the sharing choice *Do Not Share* for both data types.

##### 4.2. Independent Variables

*4.2.1. Demographics, Personality and Other Individual Characteristics.* In this paper, we take into account several characteristics of our study participants. Specifically, we focus on

Table II: All features included in the analysis extracted from: Self-reported information, mobile data and PDS usage.

Data Source	Data Category	Data Type	Mean	SD	Min	Max
Self-Reported Data through surveys	Demographics	Age	38.67	3.34	28	46
		Gender	-	-	-	-
	Personality	Extraversion	39.78	10.06	16	59
		Neuroticism	32.25	7.29	13	47
		Agreeableness	49.78	6.893	35	63
		Conscientiousness	45.94	9.84	21	61
		Openness	44.52	6.75	28	56
	Other Traits	Locus of Control	27	10.34	9	59
		Trust	25.79	5.92	13	46
		Privacy Concerns	80.11	12.55	53	102
	Self-Disclosure	In(Un)tentional	21.35	4.36	9	28
		Disclosure Amount	26.48	8.74	8	46
		Positive-Negative	34.19	6.34	18	46
		Depth-Intimacy	15.94	6.71	5	34
		Honesty-Accuracy	39.84	7.89	20	52
Community SN	Out-degree	7.94	4.45	2	22	
	In-degree	7.84	4.74	2	25	
Mobile Phone Data	Calls	#Total Calls	1713.71	526.84	695	2876
		#Unique Call Contacts	163.4	50.59	70	339
		Call Diversity	0.71	0.06	0.53	0.85
		avg. Calls (daily)	12.53	3.74	5.39	22.29
		std. Calls (daily)	8.19	2.24	4.07	16.16
		#Total SMS	1027.76	401.29	112	2036
	SMS	#Unique SMS Contacts	92.37	38.53	32	258
		SMS Diversity	0.73	0.06	0.58	0.91
		avg. SMS (daily)	7.90	2.43	3.20	14.24
		std. SMS (daily)	5.80	1.83	2.08	10.09
		Total Distance	5604.34	2338.14	2305.94	11549
	Location	std. Displacements	336.57	190.16	77.94	1106.25
		avg. Distance (daily)	40.82	16.11	16.83	90.94
		avg. std. Displ. (daily)	2.54	1.41	0.57	7.42
		Individual Views	1.78	1.56	0	9
PDS Usage Data	Location	Social Views	1.33	1.32	0	5
		Individual Views	1.83	1.49	0	8
	Interactions	Social Views	1.37	1.46	0	6

demographic data (age and gender), Big-5 personality traits, Locus of Control (LoC), dispositional trust, a measure of privacy concerns and the five variables describing self-disclosure (see Table II).

Furthermore, features regarding participants' social network were extracted using the self-reported information provided about the acquaintance level with the other people inside the community. More specifically, the following variables have been computed: (i) out-degree (i.e., the number of people that a person reports she/he knows) and (ii) in-degree (i.e., the number of people that reported knowing a specific person). All variables describing individuals' characteristics are normalized scalar variables, except gender (female/male) being a categorical dichotomous variable.

Notice also that it was not possible to understand how the choice of a "friend" affects the disclosing option, because subjects are not aware of the identity of the other users' privacy setting. In the best case, if both parties share openly the data they could see each other demographic information (see Figure 2) but not the name. Therefore, we focused our analysis on features that characterize their social network size, i.e., in/out-degree.

**4.2.2. Dynamic Behavioral Data.** We computed a number of features from participants' mobile phone usage behavior, willing to examine if they could associate with personal information disclosure decisions. In Table II all the behavioral features (computed over the aforementioned 5 month period) appear combined with descriptive information. Firstly, we consider location and social interaction (calls & SMS) information, collected passively from the mobile phone.

For both social interaction data (i.e., calls & SMS) we compute the following five features adjusted to each data type context, as shown in Table II. The first three concern the whole period of the study (i.e., 5 months), while the last two ones quantify a daily behavior taking into account the days that users were actively communicating. Note that our community is really active, thus for a participant the total days of active communication is almost equal to the days of the study. The features are the total number of calls (outgoing/incoming) and SMS (sent/received). We also consider the number (#) of unique calls contacts and SMS contacts, and the calls' and SMS diversity. This measure of diversity [Eagle et al. 2010] quantifies how the individuals spread their time among their contacts. More precisely, it is given by the following formula:

$$D(i) = \frac{-\sum_{j=1}^k p_{ij} \log p_{ij}}{\log k}, \quad (1)$$

where  $p_{ij}$  is the volume of communication interactions (calls or SMS) between subject  $i$  and  $j$  normalized by the total number of  $i$ 's calls or SMS, and  $k$  is the distinct number of individuals contacted by calls or SMS, respectively. High values of the diversity measure indicate that participants distribute their time more evenly among their contacts. Finally, we extract the daily average and standard deviation of the calls and SMS events, using the days when users were active.

To characterize participants' mobility behavior we extract metrics quantifying amount and deviation of the movement recently used by Canzian and Musolesi [2015]. Regarding the amount, we compute the total distance covered by the subject, i.e., the sum of the geodesic distance of the subsequent latitude and longitude coordinate pairs during the 5 months period. In addition, based on the days the user was found active we compute the daily average distance covered. Note that we exclude coordinates not matching Italy's territory for two reasons, (i) to capture everyday life behavior and (ii) to avoid outliers generated by very high distances in-between countries when traveling (e.g., by airplane). Those features capture the amount of mobility of a subject. Next, we measure the standard deviation of displacements, where displacement stands for the distance between one visited pair of coordinates and the subsequent one. This measure quantifies how much each location transition refrains from the total user movement. We also include the daily average for the standard deviation of displacements, quantifying a deviation of the visited locations from the average daily movement.

**4.2.3. Personal Data Store Usage.** We also investigated the role played by Personal Data Store usage by computing: (i) the total number of distinct days participants accessed the individual views and the social views for both location and interaction data types. Those metrics will provide us with insights of how users used the tool and which kind of feedback (i.e., the individual or the social one) they visited more often per data type.

### 4.3. Logistic Regression Analysis and Classification

As previously mentioned, we first investigate the predictive role played by the different groups of independent variables. Then, using for each group only the factors showing a significant effect we build a combined *Mobile+PDS* and an *Overall* model for our two dependent variables, (i) *Sharing Location* and (ii) *Sharing Interactions*. Features

included in all models are selected by using backward elimination. For cross-validation we use a leave-one-subject-out approach.

As evaluation metrics we report the Cox & Snell's and the Nagelkerke pseudo  $R^2$  measures to indicate the variance explained by the models. Specifically, Cox & Snell's  $R^2$  calculates the proportion of unexplained variance, which is reduced as we add more variables to the model [Hardin et al. 2007]. However, the maximum value of Cox & Snell's  $R^2$  can be less than 1, making it difficult to interpret. Instead, the Nagelkerke  $R^2$  varies from 0 to 1 (normalized Cox & Snell's) and it is easier to interpret. The assessment of the goodness-of-fit for the models is illustrated by the Hosmer & Lemeshow Test. It tests the hypothesis  $H_0$ : *the model is fit*. All  $p < 0.05$  reject the null hypothesis  $H_0$ , meaning that the model poorly fits the data [Hardin et al. 2007]. Moreover, for each model we provide a classification accuracy measure (ACC) for the privacy choices *Share Anonymously* and *Share Non-Anonymously*.

The strong relationships among the independent variables within each group might indicate the presence of multicollinearity. This is a common concern in regression resulting into high standard errors ( $>2$ ) of the  $\beta$  coefficients and producing non-interpretable models with poor fit, especially for small sample sizes. For example, we notice very strong correlations ( $p > 0.95$ ) between the total values and the daily averaged values of the mobile features. For this reason, we test them separately, obtaining the same models. Additionally, we report significant correlations between the dichotomous categorical dependent variables and the independent by applying the Point-biserial  $r_{bp}$  coefficient.

## 5. RESULTS

### 5.1. Testing groups of predictors

*5.1.1. Demographic Information.* Our results show that age and gender do not affect the sharing choices on location and interaction data. The  $\chi^2$  independence test for both DVs using gender shows that their independence was not significantly rejected ( $p > 0.05$ ). Hence, we do not observe any gender difference in the sharing choice for both data types.

Concerning the *Age* factor, we do not discover any association with the two dependent variables. Finally, we do not observe any significant effect in the regression tasks using the *Age* and *Gender* variables.

*5.1.2. Personality, Self-disclosure, and Other Traits.* Interestingly, it seems that self-disclosure affects the sharing choices, while the Big-5 personality traits and the other individual traits (i.e., dispositional trust, Locus of Control, privacy concerns) do not. Specifically, self-disclosure factors are significantly associated with the sharing choice both for location and interaction data as shown in Table III. In detail, a logistic regression classifier using *In(Un)tentional*, *Depth-Intimacy* and *Honesty-Accuracy* provides a considerable classification gain in comparison with a baseline model using only the intercept. Indeed, it can predict the Sharing Location choice with a classification accuracy of 70.49% (see Table III). Out of the 3 features, only *Honesty-Accuracy* presents a positive effect to the sharing choice.

Turning our attention to the Sharing Interactions choice, we observe that the effect is not so strong as the one observed for Sharing Location. Indeed, we classify the Sharing Interactions choice with an accuracy of 62.9%, equivalent to the one obtained using only the intercept (baseline model). Similarly with the location data *Depth-Intimacy* presents a negative effect to the choice, but *Positive-Negative* a positive one.

Interestingly, the *Depth-Intimacy* factor associates negatively with the Sharing Location ( $r_{bp} = -0.373^*$ ) and Sharing Interactions DVs ( $r_{bp} = -0.297^*$ ) revealing a consistent tension.

Table III: Binary Logistic Regression Models (feature selection=Backwards Elimination) for Sharing Location and Sharing Interactions. The presented models concern **only** the groups of variables yielding a significant effect. An intercept model for each DV is included as a baseline predictor. White cells indicate that a variable has been used as an input in a BLR model. Variables per model obtaining a significant effect are fed to a cross-validated (leave-one out) logistic regression classifier. Classification Accuracy is reported for all models. **Significance:** \* $p < 0.05$ , \*\* $p < 0.01$ , \*\*\* $p < 0.001$ .

Model Name	Sharing Location ( $n = 61$ )						Sharing Interactions ( $n = 62$ )					
	Intercept	Self-Disclosure	Mobile	PDS	Mobile + PDS	Overall	Intercept	Self-Disclosure	Mobile	PDS	Mobile + PDS	Overall
In(Un)ventional Amount Disclosure		-1.364*										
Positive-Negative Depth-Intrusivity		-1.328**										
Honesty-Accuracy		1.370*										
#Unique Call Contacts												
Call Diversity			0.769*									
avg. Calls (daily)			-0.920**									
std. Calls (daily)												
#Unique SMS Contacts												
SMS Diversity												
avg. SMS (daily)			0.961**									
std. SMS (daily)												
avg. Distance (daily)												
avg. std. Displ. (daily)												
Social Views Location				1.142**								
Individual Views Loc.					1.412**							
Social Views Interactions						1.453**						
Individual Views Inter.												
<b>Constant</b>	0.572*	0.849**	0.704*	0.777*	0.981*	1.116**	0.528*	0.661*	0.565*	0.605*	0.694*	0.892*
<b>Cox &amp; Snell <math>R^2</math></b>		0.265	0.181	0.159	0.339	0.321		0.160	0.097	0.095	0.195	0.304
<b>Nagelkerke <math>R^2</math></b>		0.363	0.249	0.219	0.464	0.441		0.219	0.132	0.129	0.266	0.415
<b>Hosmer &amp; Lemeshow</b>		0.136	0.244	0.42	0.482	0.487		0.188	0.660	0.472	0.821	0.421
<b>ACC (%) (CV)</b>	63.90	<b>70.49</b>	<b>67.21</b>	62.29	<b>73.77</b>	<b>78.68</b>	62.90	62.90	59.68	64.52	<b>72.58</b>	<b>75.80</b>

5.1.3. *Community Social Network (CSN)*. *In-degree* and *out-degree* variables do not capture significant effects in our regression tasks.

5.1.4. *Dynamic Behavior*. Our results show that communication factors have an impact on the sharing choices of our study participants, while the mobility ones do not yield a significant effect. Specifically, the *Call Diversity* factor associates significantly with the Sharing Location choice ( $r_{bp}=0.295^*$ ) and with the Sharing Interactions choice ( $r_{bp}=0.312^*$ ). Other factors significantly associating with Sharing Location choice were the standard deviation of the daily number of calls and the standard deviation of the daily number of SMS.

A logistic regression classifier using the three aforementioned factors classifies correctly 67.2% of the sharing choices. In detail, a unit increase in *Call Diversity* ( $e^\beta=2.157$ ) or in the standard deviation of the daily number of SMS (i.e.,  $e^\beta=2.002$  for *std. SMS*) indicates an increase in the odds of sharing more openly by 115.7% and 100.2%, respectively. In contrast, the standard deviation of the daily calling behavior (i.e., *std. Calls*) has an opposite effect implying a decrease in the odds of 60.1%.

For the Sharing Interactions choice, the regression model keeps only *Call Diversity* after a backward elimination step (see Table III). The remaining factors extracted from mobile phone data do not contribute to the model. More specifically, a unit increase in *Call Diversity* ( $e^\beta=2.057$ ) increases the probability that somebody chooses to share non-anonymously by 105.7%. The model classifies correctly the 62.9% of the cases, equally to the baseline intercept model.

5.1.5. *PDS Usage*. The last group of factors contains features describing the usage of the PDS. Interestingly, the usage of the PDS significantly associates with the sharing choices. We find a significant positive correlation between the *Social Views Location* variable and the Sharing Location choice ( $r_{bp}=0.374^{**}$ ). Thus, it seems that more visits someone pays to the social views section of the PDS, the more openly s/he is about to share the location data. However, the logistic regression model using *Social Views Location* as a unique factor predicts correctly only the 62.29% of the sharing choices.

For the interaction data, the behavior is similar to the one observed for the location data, i.e., only *Social Views Interactions* shows a positive correlation with Sharing Interaction DV ( $r_{bp}=0.374^{**}$ ). The regression model performs slightly better (64.52% of accuracy) than the baseline.

## 5.2. Testing combinations: Mobile+PDS and Overall Models

In this section, we report the results obtained using (i) the *Mobile+PDS model* and (ii) the *Overall model*. The former represents the exploitation of behavioral data (e.g., communication and mobility behaviors) collected by many online services, while the latter the usage of all relevant information to predict the sharing choice.

5.2.1. *Mobile+PDS*. The *Mobile+PDS model* classifies correctly the 73.77% of the Sharing Location choices, and thus the combination of mobile phone data and PDS usage outperforms a model using only a single data source (e.g., only mobile phone data). As shown in Table III, a unit increase in *Call Diversity* ( $e^\beta=2.63$ ), in the daily *std. SMS* ( $e^\beta=3.6$ ) and in the *Social Views Location* ( $e^\beta=4.1$ ) variables increases the probability that a user shares more openly the data by 163%, 260% and 310%, respectively. Practically, this means that if people distribute more evenly their call interactions among their contacts, increase the deviation in their daily SMS communication activities and increase the number of visits (distinct days) to the social views section of the PDS, they are more prone to select the *Share Non-Anonymously* choice. Instead, an increase in the standard deviation of the daily number of calls (*std. Calls*) results in a 66% decrease in the chance to share more openly ( $e^\beta=0.34$ ).

Turning our attention to Sharing Interactions, the *Mobile+PDS* model significantly outperforms both the outcomes of the mobile phone data model and of the PDS model (*Mobile+PDS* model obtain a classification accuracy of 72.58%). Moreover, our results show that if we have a unit of increase in *Call Diversity* ( $e^\beta=2.4$ ) and in the number of visits to the PDS social views section ( $e^\beta=2.5$ ), the probability that a user shares more openly her/his interaction data increases by 140% and 150%, respectively.

*5.2.2. Overall.* The *Overall* model captures the 44.1% of the normalized variance and obtains an accuracy value of 78.68% for Sharing Location choice. As shown in Table III, the factors having a significant effect are *Depth-Intimacy* ( $e^\beta=0.4$ ), *Call Diversity* ( $e^\beta=2.3$ ) and the *Social Views Location* ( $e^\beta=4.2$ ). More in detail, a unit of increase in the depth somebody shares information (i.e., a person scoring higher score in *Depth-Intimacy* tends to share personal information more in depth within its social circle), decreases 60% the probability of sharing more openly. On the opposite, if a study participant increases the diversity of its calls and its number of visits (distinct days) to the social views functionality of the PDS, s/he increases 2.3 and 4.2 times, respectively, the probability of sharing openly the location data.

For the Sharing Interactions choice, the *Overall* model captures 44.15% of the normalized variance and classifies correctly the 75.80% of the choices. In particular, *Call Diversity* ( $e^\beta=2.03$ ) and *Social Views Interactions* variables ( $e^\beta=2.61$ ) show a positive effect, while the *Depth-Intimacy* ( $e^\beta=0.45$ ) a negative one. Moreover, the *Positive-Negative* factor of the self-disclosure scale shows a significant positive effect ( $e^\beta=2.03$ ). High values of this scale indicate that people disclose more positive information about themselves within their social circle than negative one. So, a unit increase in this feature increases approximately 103% the probability of sharing the interaction data more openly. To exemplify, people who release more positive information to others, are more likely to share more openly their social interaction data.

## 6. DISCUSSION AND CONCLUSIONS

In this section we discuss the theoretical and the practical implications of our work, and the questions that remain open.

### 6.1. Theoretical Implications

Our findings suggest that users' communication interactions, as inferred through mobile phone data, may provide very useful information to describe users' privacy choices in disclosing personal data, thus confirming the relevance of smartphone data for understanding human behavior.

We have shown that the diversity of calls is an important factor for predicting the sharing choice for the different data types. Interestingly, our results are in line with those recently obtained by Staiano et al. [2014] in a study designed to investigate the monetary value people assign to their personal data collected by mobile phones. Indeed, they identified differences in the bidding behaviors of the individuals which are not correlated with socio-demographic or personality traits (with the exception of Agreeableness), but they are correlated with behavioral differences inferred from mobile phone activity.

Regarding the individual characteristics, Depth-Intimacy and Positive-Negative disclosure features constitute useful information to detect users' willingness to share personal data. Specifically, we observed (for both data types) a negative effect of Depth-Intimacy on sharing data more openly. This means that if subjects disclose more in depth information within their social circle (i.e., higher feature values), it is less likely to share communication and location information in a non-anonymous way (i.e., high disclosure) in our setting. Conversely, we found that people sharing more positive in-

formation with their contacts (i.e., higher Positive-Negative feature values), tend to disclose more information about their communication activity (i.e., the social interactions) in a non-anonymous way (i.e., higher disclosure).

On the other hand we do not observe any Big-5 personality trait affecting the disclosure of personal information, suggesting that such decisions do not necessarily pass through our personality mechanism. Previous studies on the influence individual traits (usually Big-5 and Locus of Control) have on privacy attitudes and privacy-related behaviors provide contrasting evidence: some of them found weak correlations [Lo 2010; Quercia et al. 2012], while others [Schrammel et al. 2009] found no significant correlations. Hence, our results support more the latter study, but also strengthen those findings since we have obtained them within an experimentation involving a community of people sharing their data during their daily lives. However, we should argue that additional investigation is needed to clarify the role of individuals' characteristics on personal data disclosure decisions.

Regarding the relationship between the PDS tool usage and the disclosing decisions, we found that a higher number of visits to the *Social Views* functionality corresponds to a higher probability for such users to share both their location and social interactions information in a non-anonymous way. This observed effect is very strong in our case and could be interpreted as people having a higher propensity to share their information, if they receive useful feedback. An example can be users sharing their location information in a low-risk privacy-preserving way, if it would be useful for environmental studies in their territory (e.g., within the MTL project we launched an air quality crowd-sensing campaign using location sharing). Nevertheless we must keep in mind that our experimental community environment provides subjects with a sort of confidence (i.e., the perception of a more protected environment), which may lead to increased sharing. In addition, it has been previously shown that providing users with control over their data could raise their awareness, but it also might increase the perception of control (thus trust), resulting in more sharing [Brandimarte et al. 2013].

## 6.2. Practical Implications

The main area in which our findings could be practically applied in the short term is privacy protection. Our results suggest that, by simply using (i) communication interactions (e.g., call diversity), (ii) a limited amount of user input (e.g., some information about self-disclosure dispositions), or (iii) usage patterns (e.g., PDS usage logs); a privacy-recommendation tool could offer a preliminary way of personalizing default privacy settings, which users could then change.

More precisely, this tool may work as a layer of a Personal Data Store that activates some personalized privacy settings once third-party apps or online services perform data requests. In this way, the user is not called to continuously take decisions concerning the disclosure of her/his personal information. In addition, the exploitation of usage patterns (i.e., logs from PDS tools) could enhance a privacy setting recommendation by employing an auxiliary information source [Symeonidis and Perentis 2014]. Concerning other available sources in a recommendation task, communication diversity and self-disclosure can be computed by using digital traces or by asking simple questions, respectively.

Our findings may also be useful to devise a tool able to inform users about the extent to which they are exposing information that is generally considered to be sensitive by their social contacts or by people with similar personalities (e.g., similar self-disclosure characteristics) and behaviors (e.g., similar communication interactions). In this way, the tool may raise the awareness of the user about her/his sharing activity. Under this perspective, the frequency of the visits to a potential personal data intensive service

(e.g., a social networking service) could be an index used to trigger notifications to the user about critical disclosing actions.

It is worth noticing that nowadays different tools and services for the user-centric personal data management are emerging [Mun et al. 2010; Moiso et al. 2012; de Montjoye et al. 2014; Vescovi et al. 2014]. This is a consequence of the increased public attention the privacy concerns and issues receive. These concerns arise mainly from the increasing ubiquitous collection of personal data and from the unprecedented daily privacy challenges users face making constantly decisions between service usage and data protection [Perentis et al. 2015]. Such concerns have been recently taken into account by policy-makers, as shown by the new EU directive for privacy [Council 2016]. Starting from 2018, the reform of the EU General Data Protection Rules (GDPR) has the goal to introduce, within the whole EU, new principles such as (i) privacy by design and by default [Langheinrich 2001], (ii) the right of owning a copy of the personal data, and (iii) the right to be forgotten [Rosen 2012]. In this study, our findings on the factors affecting personal data disclosure could provide useful insights about the development of solutions for managing personal data.

### 6.3. Limitations

The study was conducted in a real-setting providing us the opportunity to understand human behavior by a combination of self-reported data, mobile phone data and a real system allowing users to make decisions for the disclosing of personal information. However, it is important to report some limitations of the study. Firstly, the collection of self-reported data is always prone to bias. Secondly, despite the high level of technical support for gathering mobile data, battery limitations or other issues might interfere with data collection. Sample size is always a concern in such research tasks, but the experimental evaluation presented in this work takes into consideration potential issues like multicollinearity, leading to non-interpretable models. The community environment and the usage of the tool should have offered a sort of trust leading users to share their data. Finally, the sharing option may be further divided into different levels such as sharing with a specific member of our community, with people with similar behaviors or dispositions, with friends, etc. Future planned modifications on the PDS platform will add these levels to the sharing option.

Despite the aforementioned limitations, our findings open interesting directions for designing systems able to support users in their decisions about information disclosure and, more in general, to improve the experience of sharing personal information [Knijnenburg and Kobsa 2013]. As discussed above said, a better understanding of factors affecting sharing decisions may support the design of adaptive systems able to suggest preselected configurations of privacy options to users, thus relieving them from the task of defining them [Wiese et al. 2011].

### REFERENCES

- Alessandro Acquisti, Laura Brandimarte, and George Loewenstein. 2015. Privacy and the human behavior in the age of information. *Science* 347, 6221 (2015), 509–514.
- Nadav Aharoni, Wei Pan, Cory Ip, Inas Khayal, and Alex Pentland. 2011. Social fMRI: Investigating and shaping social mechanisms in the real world. *Pervasive and Mobile Computing* 7, 6 (2011), 643–659.
- Yair Amichai-Hamburger and Gideon Vinitzky. 2010. Social network use and personality. *Computers in Human Behavior* 26, 6 (2010), 1289–1295.
- Claudio Bettini and Daniele Riboni. 2015. Privacy protection in pervasive systems: state of the art and technical challenges. *Pervasive and Mobile Computing* 17 (2015), 159–174.
- Laura Brandimarte, Alessandro Acquisti, and George Loewenstein. 2013. Misplaced confidences privacy and the control paradox. *Social Psychological and Personality Science* 4, 3 (2013), 340–347.

- Luca Canzian and Mirco Musolesi. 2015. Trajectories of Depression: Unobtrusive Monitoring of Depressive States by means of Smartphone Mobility Traces Analysis. In *Proceedings of the 2015 ACM International Joint Conference on Pervasive and Ubiquitous Computing (UbiComp'15)*. ACM, 1293–1304.
- Simone Centellegher, Marco De Nadai, Michele Caraviello, Chiara Leonardi, Michele Vescovi, Yusi Ramadian, Nuria Oliver, Fabio Pianesi, Alex Pentland, Fabrizio Antonelli, and others. 2016. The Mobile Territorial Lab: A Multilayered and Dynamic View on Parents' Daily Lives. *EPJ Data Science* 5, 1 (2016), 1.
- Emily Christofides, Amy Muise, and Serge Desmarais. 2012. Hey mom, what's on your Facebook? Comparing Facebook disclosure and privacy in adolescents and adults. *Social Psychological and Personality Science* 3, 1 (2012), 48–54.
- Sunny Consolvo, Ian E. Smith, Tara Matthews, Anthony LaMarca, Jason Tabert, and Pauline Powledge. 2005. Location disclosure to social relations: why, when, & what people want to share. In *Proceedings of the 2005 Conference on Human Factors in Computing Systems, (CHI 2005), Portland, Oregon, USA, April 2-7, 2005*. ACM, 81–90. DOI: <http://dx.doi.org/10.1145/1054972.1054985>
- Paul T Costa and Robert R McCrae. 2008. The revised neo personality inventory (neo-pi-r). *The SAGE Handbook of Personality Theory and Assessment* 2 (2008), 179–198.
- European Union Parliament & Council. 2016. Regulation (EU) 2016/679. (April 2016). Retrieved October 28, 2016 from <http://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX:32016R0679>
- Paul C Cozby. 1973. Self-disclosure: a literature review. *Psychological Bulletin* 79, 2 (1973), 73.
- Yves-Alexandre de Montjoye, César A Hidalgo, Michel Verleysen, and Vincent D Blondel. 2013. Unique in the crowd: The privacy bounds of human mobility. *Scientific Reports* 3 (2013).
- Yves-Alexandre de Montjoye, Laura Radaelli, Vivek Kumar Singh, and others. 2015. Unique in the shopping mall: On the reidentifiability of credit card metadata. *Science* 347, 6221 (2015), 536–539.
- Yves-Alexandre de Montjoye, Erez Shmueli, Samuel S Wang, and Alex Sandy Pentland. 2014. openPDS: Protecting the privacy of metadata through safeanswers. *PLoS ONE* 9, 7 (2014), e98790.
- Nathan Eagle, Michael Macy, and Rob Claxton. 2010. Network diversity and economic development. *Science* 328, 5981 (2010), 1029–1031.
- T Farma and I Cortivonis. 2000. Un Questionario sul “Locus of Control”: Suo Utilizzo nel Contesto Italiano (A Questionnaire on the Locus of Control: Its Use in the Italian Context). *Ricerca in Psicoterapia* 2 (2000).
- Joshua Fogel and Elham Nehmad. 2009. Internet social network communities: Risk taking, trust, and privacy concerns. *Computers in Human Behavior* 25, 1 (2009), 153–160.
- Leo A Goodman and others. 1961. Snowball Sampling. *The Annals of Mathematical Statistics* 32, 1 (1961), 148–170.
- James William Hardin, Joseph M Hilbe, and Joseph Hilbe. 2007. *Generalized linear models and extensions*. Stata Press.
- Mariea Grubbs Hoy and George Milne. 2010. Gender differences in privacy-related measures for young adult Facebook users. *Journal of Interactive Advertising* 10, 2 (2010), 28–45.
- Gary Hsieh, Karen P Tang, Wai Yong Low, and Jason I Hong. 2007. Field Deployment of IMBuddy: A Study of Privacy Control and Feedback Mechanisms for Contextual IM. In *Ubiquitous Computing*. Springer, 91–108.
- Carlos Jensen, Colin Potts, and Christian Jensen. 2005. Privacy practices of Internet users: self-reports versus observed behavior. *International Journal of Human-Computer Studies* 63, 1 (2005), 203–227.
- Iris A Junglas, Norman A Johnson, and Christiane Spitzmüller. 2008. Personality traits and concern for privacy: an empirical study in the context of location-based services. *European Journal of Information Systems* 17, 4 (2008), 387–402.
- Bart P Knijnenburg and Alfred Kobsa. 2013. Helping users with information disclosure decisions: potential for adaptation. In *Proceedings of the 2013 International Conference on Intelligent User Interfaces (IUI)*. ACM, 407–416.
- Bart P Knijnenburg, Alfred Kobsa, and Hongxia Jin. 2013. Dimensionality of information disclosure behavior. *International Journal of Human-Computer Studies* 71, 12 (2013), 1144–1162.
- Melinda Korzaan, Nita Brooks, and Timothy Greer. 2009. Demystifying personality and privacy: An empirical investigation into antecedents of concerns for information privacy. *Journal of Behavioral Studies in Business* 1 (2009), 1–17.
- Nicholas D Lane, Emiliano Miluzzo, Hong Lu, Daniel Peebles, Tanzeem Choudhury, and Andrew T Campbell. 2010. A survey of mobile phone sensing. *Communications Magazine, IEEE* 48, 9 (2010), 140–150.
- Marc Langheinrich. 2001. Privacy by design—principles of privacy-aware ubiquitous systems. In *International Conference on Ubiquitous Computing*. Springer, 273–291.

- Neal Lathia, Veljko Pejovic, Kiran K Rachuri, Cecilia Mascolo, Mirco Musolesi, and Peter J Rentfrow. 2013. Smartphones for Large-Scale Behavior Change Interventions. *IEEE Pervasive Computing* 12, 3 (2013), 66–73.
- Janice Lo. 2010. Privacy Concern, Locus of Control, and Saliency in a Trust-Risk Model of Information Disclosure on Social Networking Sites. In *Sustainable IT Collaboration Around the Globe. 16th Americas Conference on Information Systems, (AMCIS 2010), Lima, Peru, August 12-15, 2010*. Association for Information Systems, 110. <http://aisel.aisnet.org/amcis2010/110>
- Anmol Madan, Manuel Cebrian, Sai Moturu, Katayoun Farrahi, and Alex Pentland. 2012. Sensing the “Health State” of a Community. *IEEE Pervasive Computing* 11, 4 (2012), 36–45.
- Paolo Massa, Chiara Leonardi, Bruno Lepri, Fabio Pianesi, and Massimo Zancanaro. 2015. If You Are Happy and You Know It, Say “I’m Here”: Investigating Parents’ Location-Sharing Preferences. In *Proceedings of the 15th IFIP TC.13 International Conference on Human-Computer Interaction (INTERACT 2015), Bamberg, Germany, September 14-18, 2015*. Springer, 315–332. DOI: [http://dx.doi.org/10.1007/978-3-319-22698-9\\_20](http://dx.doi.org/10.1007/978-3-319-22698-9_20)
- Roger C Mayer and James H Davis. 1999. The effect of the performance appraisal system on trust for management: A field quasi-experiment. *Journal of Applied Psychology* 84, 1 (1999), 123.
- Emiliano Miluzzo, Nicholas D Lane, Kristóf Podor, Ronald Peterson, Hong Lu, Mirco Musolesi, Shane B Eisenman, Xiao Zheng, and Andrew T Campbell. 2008. Sensing meets mobile social networks: the design, implementation and evaluation of the cenrence application. In *Proceedings of the 6th ACM Conference on Embedded Network Sensor Systems*. ACM, 337–350.
- Corrado Moiso, Fabrizio Antonelli, and Michele Vescovi. 2012. How Do I Manage My Personal Data? - A Telco Perspective. In *Proceedings of the International Conference on Data Technologies and Applications (DATA 2012), Rome, Italy, 25-27 July, 2012*. SciTePress, 123–128.
- Min Mun, Shuai Hao, Nilesh Mishra, Katie Shilton, Jeff Burke, Deborah Estrin, Mark Hansen, and Ramesh Govindan. 2010. Personal data vaults: a locus of control for personal data streams. In *Proceedings of the 6th International Conference on Emerging Networking EXperiments and Technologies (CoNEXT)*. ACM, 17.
- Christos Perentis, Michele Vescovi, and Bruno Lepri. 2015. Investigating Factors Affecting Personal Data Disclosure. In *Proceedings of the 24th International Conference on World Wide Web, WWW 2015, Florence, Italy, May 18-22, 2015 - Companion Volume*. ACM, 89–90. DOI: <http://dx.doi.org/10.1145/2740908.2742757>
- Marco Perugini and L Di Blas. 2002. *The Big Five Marker Scales (BFMS) and the Italian AB5C taxonomy: Analyses from an emic-etic perspective*. Hogrefe & Huber Publishers.
- The Mobile Territorial Lab project. 2012. Mobile Territorial Lab. (Nov. 2012). Retrieved October 28, 2016 from <http://www.mobileterritoriallab.eu/>
- Daniele Quercia, Diego B. Las Casas, João Paulo Pesce, David Stillwell, Michal Kosinski, Virgílio A. F. Almeida, and Jon Crowcroft. 2012. Facebook and Privacy: The Balancing Act of Personality, Gender, and Relationship Currency. In *Proceedings of the Sixth International Conference on Weblogs and Social Media, Dublin, Ireland, June 4-7, 2012*. The AAAI Press.
- Jeffrey Rosen. 2012. The right to be forgotten. *Stanford Law Review Online* 64 (2012), 88.
- Luca Rossi and Mirco Musolesi. 2014. It’s the Way You Check-in: Identifying Users in Location-based Social Networks. In *Proceedings of the Second ACM Conference on Online Social Networks (COSN’14)*. ACM, New York, NY, USA, 215–226. DOI: <http://dx.doi.org/10.1145/2660460.2660485>
- Luca Rossi and Mirco Musolesi. 2015. Spatio-temporal Techniques for User Identification by means of GPS Mobility Data. *EPJ Data Science* 4, 11 (August 2015).
- Julian B Rotter. 1966. Generalized expectancies for internal versus external control of reinforcement. *Psychological Monographs: General and Applied* 80, 1 (1966), 1.
- Julian B Rotter. 1967. A new scale for the measurement of interpersonal trust. *Journal of Personality* 35, 4 (1967), 651–665.
- Johann Schrammel, Christina Köffel, and Manfred Tscheligi. 2009. Personality traits, usage patterns and information disclosure in online communities. In *Proceedings of the 23rd British HCI Group Annual Conference on People and Computers: Celebrating People and Technology*. British Computer Society, 169–174.
- H Jeff Smith, Sandra J Milberg, and Sandra J Burke. 1996. Information privacy: measuring individuals’ concerns about organizational practices. *MIS Quarterly* (1996), 167–196.
- Jacopo Staiano, Nuria Oliver, Bruno Lepri, Rodrigo de Oliveira, Michele Caraviello, and Nicu Sebe. 2014. Money walks: a human-centric study on the economics of personal mobile data. In *Proceedings of the 2014 ACM International Joint Conference on Pervasive and Ubiquitous Computing*. ACM, 583–594.

- Panagiotis Symeonidis and Christos Perentis. 2014. Link Prediction in Multi-modal Social Networks. In *Proceedings of the Joint European Conference on Machine Learning and Knowledge Discovery in Databases (ECML-PKDD 2014), Nancy, France, September 15-19, 2014*. Springer, 147–162.
- Karen P Tang, Pedram Keyani, James Fogarty, and Jason I Hong. 2006. Putting people in their place: an anonymous and privacy-sensitive approach to collecting sensed data in location-based applications. In *Proceedings of the SIGCHI Conference on Human Factors in Computer Systems*. ACM, 93–102.
- Michele Vescovi, Christos Perentis, Chiara Leonardi, Bruno Lepri, and Corrado Moiso. 2014. My Data Store: Toward User Awareness and Control on Personal Data. In *Proceedings of the 2014 ACM International Joint Conference on Pervasive and Ubiquitous Computing: Adjunct Publication (UbiComp '14 Adjunct)*. ACM, New York, NY, USA, 179–182. DOI: <http://dx.doi.org/10.1145/2638728.2638745>
- Lawrence R Wheelless and Jams Grotz. 1976. Conceptualization and measurement of reported self-disclosure. *Human Communication Research* 2, 4 (1976), 338–346.
- Jason Wiese, Patrick Gage Kelley, Lorrie Faith Cranor, Laura Dabbish, Jason I Hong, and John Zimmerman. 2011. Are you close with me? are you nearby?: investigating social groups, closeness, and willingness to share. In *Proceedings of the 13th International Conference on Ubiquitous Computing*. ACM, 197–206.
- Alyson L Young and Anabel Quan-Haase. 2009. Information revelation and internet privacy concerns on social network sites: a case study of Facebook. In *Proceedings of the 4th International Conference on Communities and Technologies*. ACM, 265–274.