



UCL

UCL Innovation and Enterprise

Bao Tieu, Acting Entrepreneurship Acceleration Manager

bao.tieu@ucl.ac.uk

How we can help

- Masterclasses in Entrepreneurship (alumni)
- Consultancy Skills Workshop
- Enterprise Bootcamps
- Entrepreneurship for Researchers
- Global Citizen Challenge - Enterprise
- Hackathons and Idea Jams
- Business Advice Meetings (alumni)
- Startup competitions – Explore, Build and Launch (alumni)
- Entrepreneurship Guest Lectures (alumni)
- Hatchery Startup Incubator (alumni)

Upcoming events and activities

- Enterprise Bootcamp, 11th to 13th June
- How to engage with business, 14th June
- Tier 1 Graduate Entrepreneur Visa information session, 12-2pm 14th June
- Consultancy Skills, 18th to 22nd June
- Launch (£10,000) startup competition, 20th June to 12th September
- Entrepreneurship for Researchers, 3rd to 17th July
- Entrepreneurial leaders programme, 12th to 30th July

Hatchery Startup Incubator

- Business advice, mentoring and coaching via 1-to-1 sessions
- Challenge and push your growth and development
- Advice on financials, legal, marketing, business model, etc
- Provide office space for up to 18 months
- Peer and network support from other entrepreneurs
- Leverage UCL's resources and network
- All free to UCL connected startups

It's not about an idea – make it happen!

- Too early for the Hatchery if it's just an idea
- Need more than desktop research – make things happen!
- You've tested your assumptions in the real world
- Need evidence based Business Feasibility Plan
- Presentation to a panel
- Register a company

Successes

- Currently incubating 23 student created businesses
- Business sector agnostic - so a mix of tech, consultancy, product, food, app based businesses
- Since August 2017, our startups have raised £4.5 million in investment and created 71 (FTE) people
- Current startups in Hatchery generating approx. £180,000 in annual revenue

If you want to get involved

- www.ucl.ac.uk/enterprise/ - go to our events page
- entrepreneurship@ucl.ac.uk
- BaseKX, 103c Camley Street, Kings Cross N1C 4PF



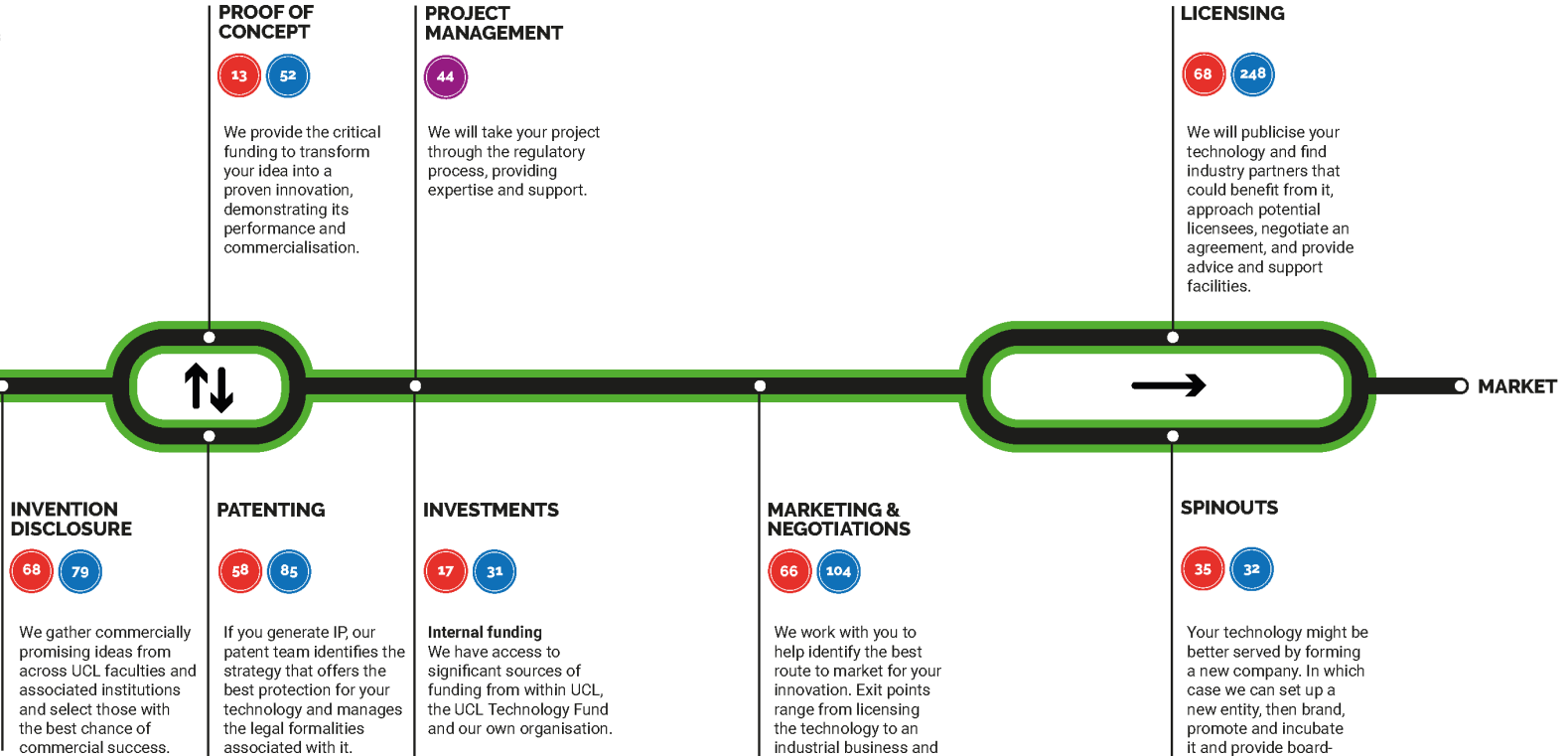
UCLB: the commercialisation company of UCL and its partner NHS Trusts.

UCLB Key Areas of Work

1. Identification of intellectual property (IP) arising from the UCL research base.
2. Securing of IP protection (e.g. patent, trademark filings, copyright).
3. Commercialisation of the IP via licensing, creation of spinout company, investment or collaborative R&D with industry partners (often with licensing of UCL IP).

OUR ROUTE TO MARKET

Number of active projects
This diagram shows the number of our active projects at each stage of the development process as of July 2017.



KEY

- UCLB activity

Total number of active projects per phase

- Engineering, Physical Sciences, Arts & the Built Environment
- Biomedical Sciences
- Project Management

* Great Ormond Street Hospital for Children NHS Foundation Trust

Moorfields Eye Hospital NHS Foundation Trust

Royal Free London NHS Foundation Trust

University College London Hospitals NHS Foundation Trust

UCL Innovation & Enterprise: Knowledge Exchange Funding

- Pre-commercialisation studies, in collaboration with UCLB (all subjects)
- Starting innovative knowledge exchange projects (for all subjects)
- Discovery-to-use: application of research to an industry setting

UCL Innovation & Enterprise: Knowledge Exchange Funding

- Secondments: to industry, social enterprise, charity enterprise or government department (related to EPSRC grants only)
- Developing online short courses and continuing professional development (with UCL life Learning)