

The background of the slide is a photograph of an Arctic shipping route. A large icebreaker ship is visible in the center, navigating through a narrow channel of open water between massive ice floes. The sky is a pale, hazy blue, and the overall scene is dominated by white and light blue tones. The text is overlaid on this image.

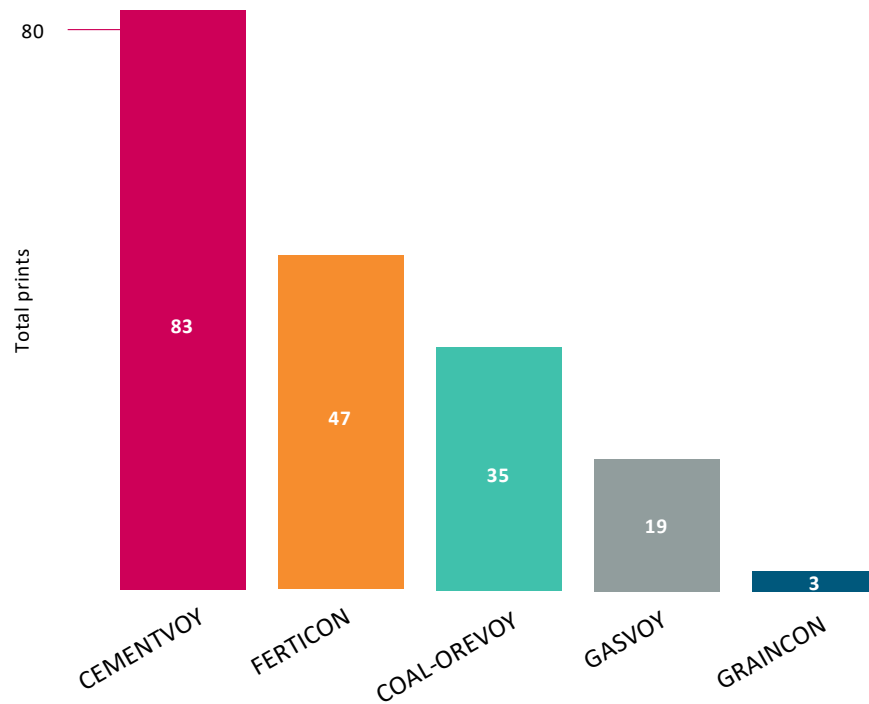
The 4th Way Project- Exploring A New Business Model Concept for 21st Century Shipping

Grant Hunter

Greentech and Shipping Conference 2023

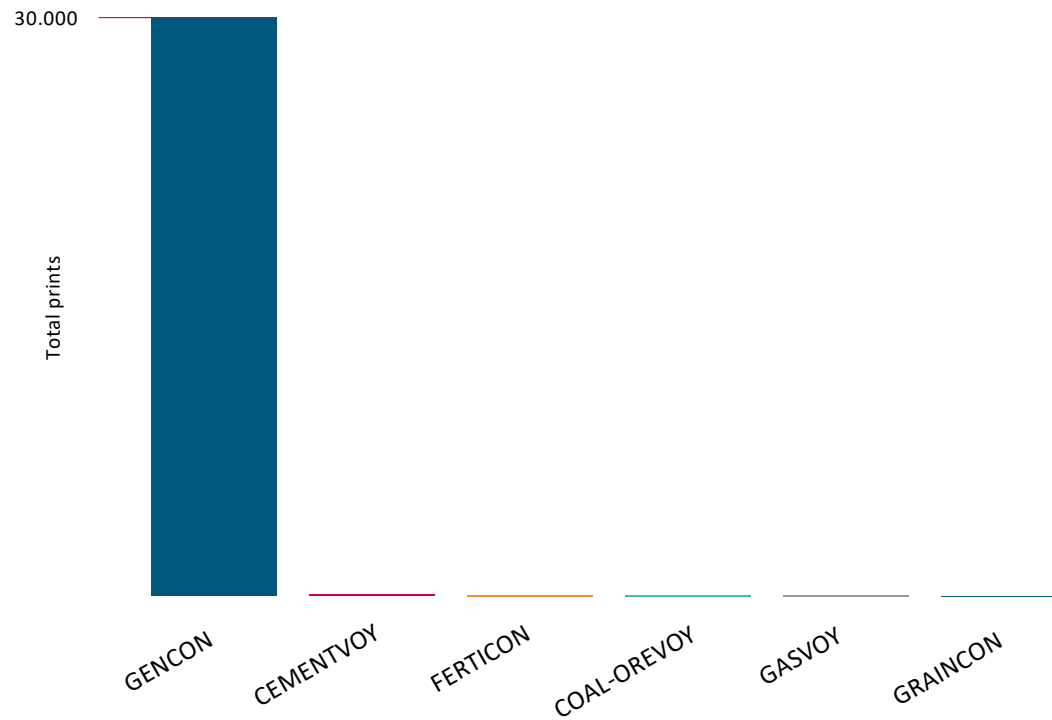
What's wrong with our charter parties?

A decade of voyage charter parties



BIMCO

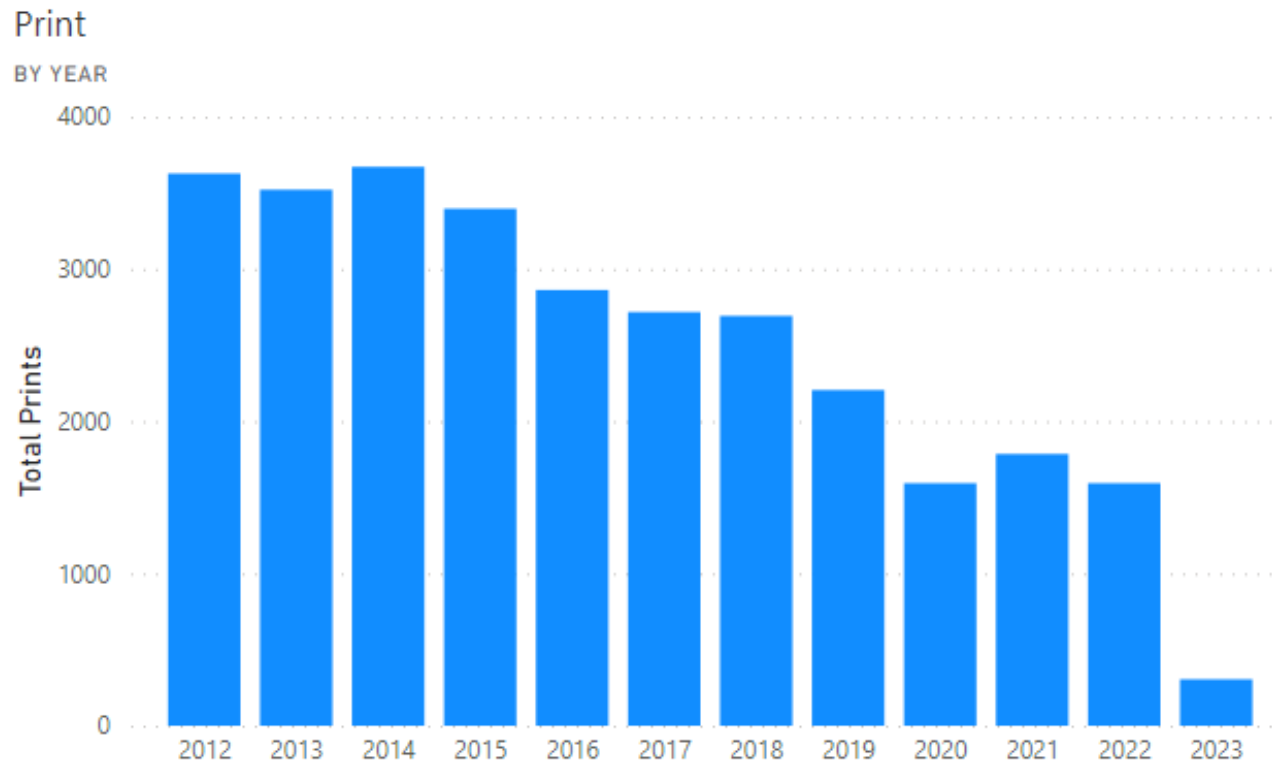
The dominance of GENCON 94



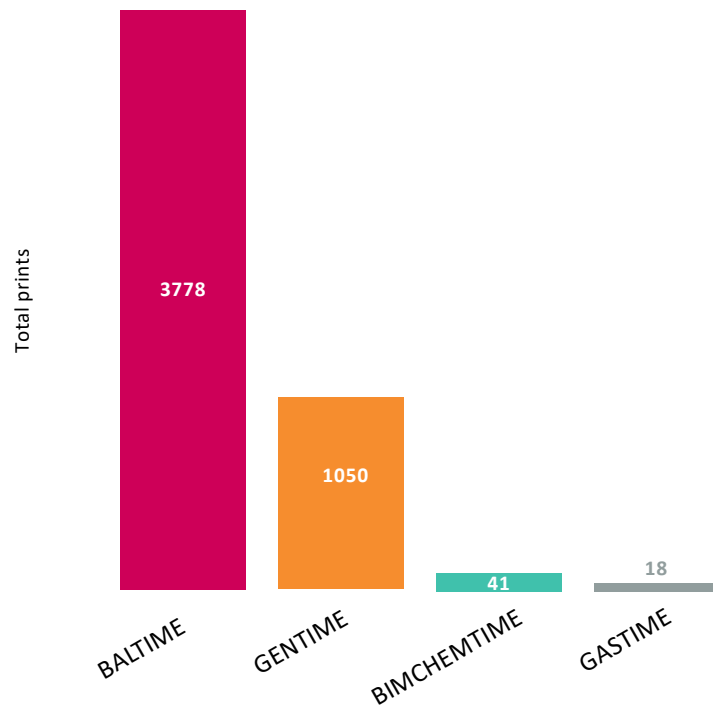
BIMCO

GENCON 94 - 10 years in decline

BIMCO

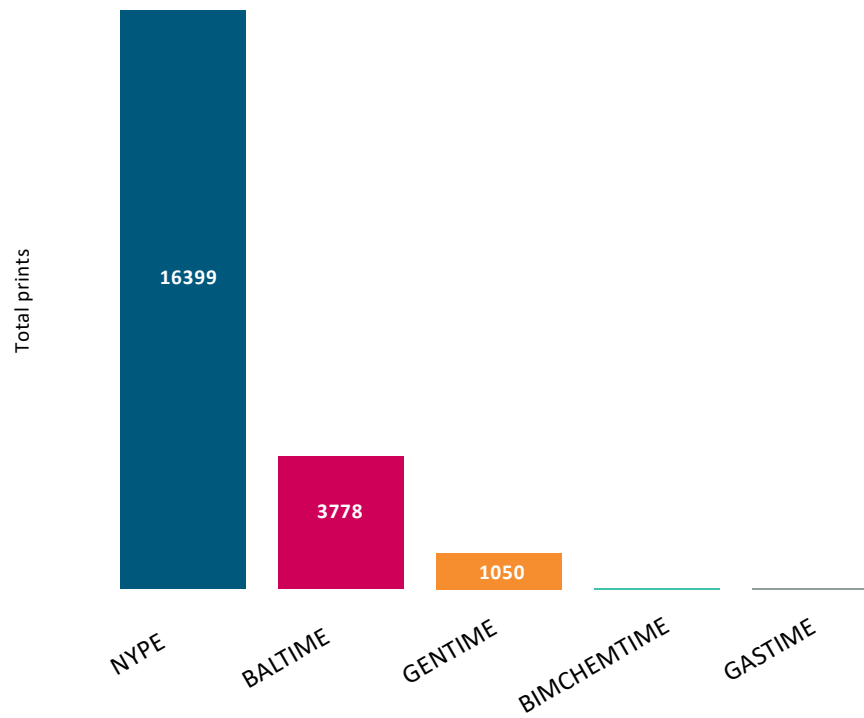


A decade of time charter parties



BIMCO

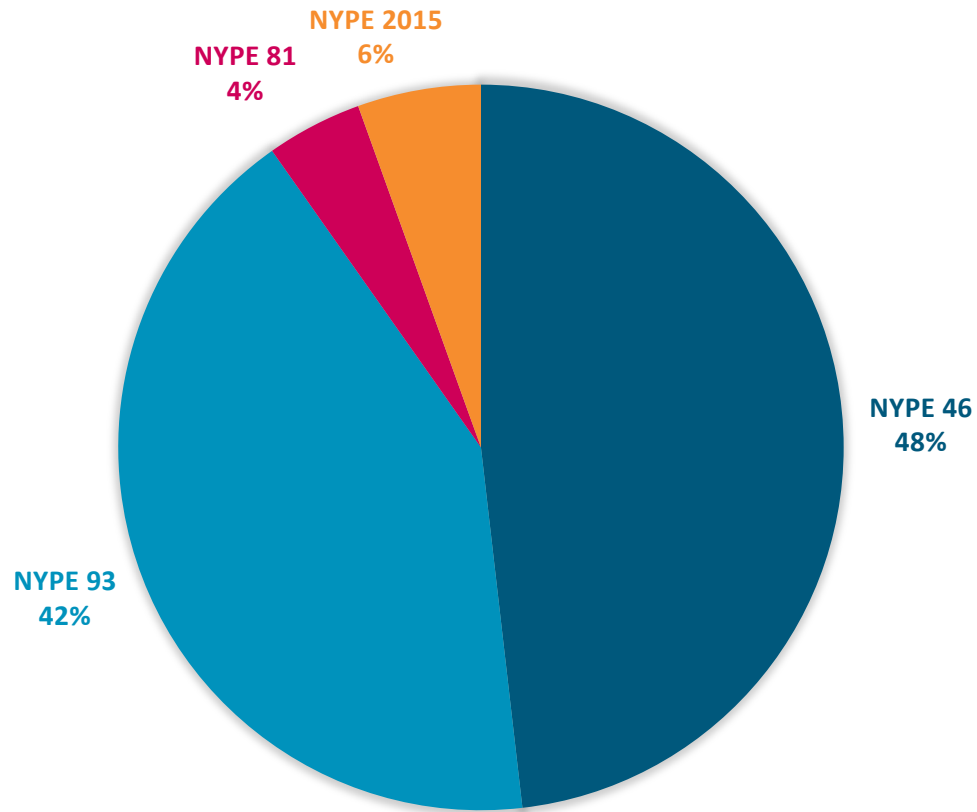
NYPE maintains the top spot



BIMCO

NYPE 46 – an oldie but a goodie?

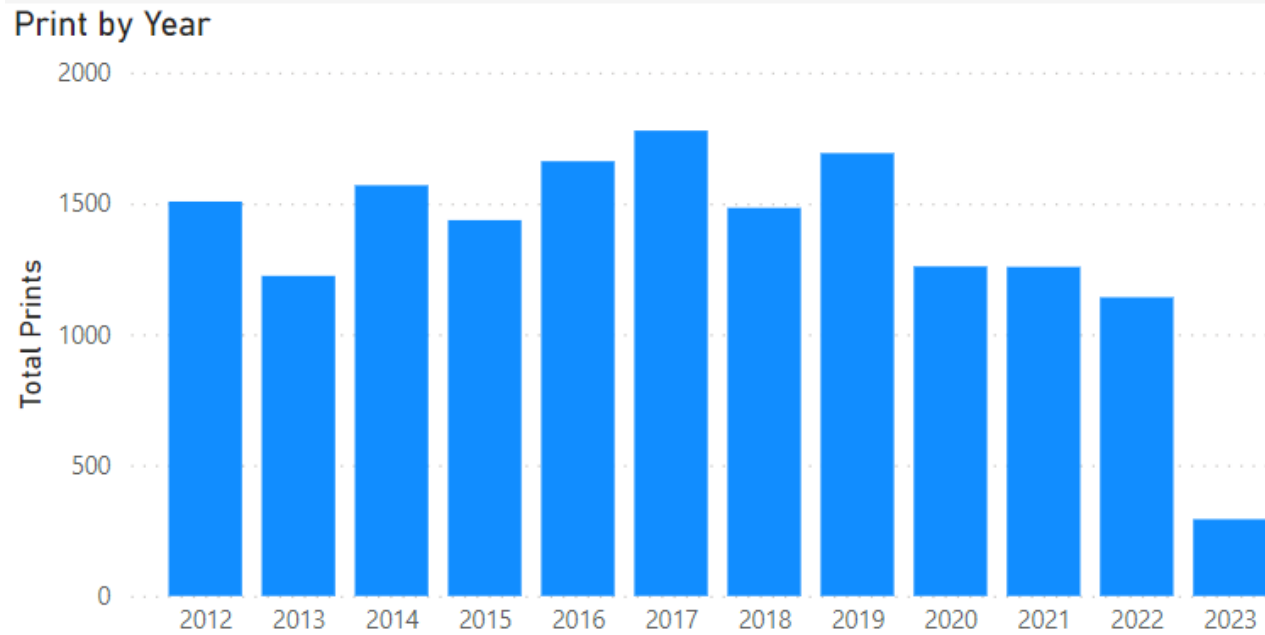
FINAL PRINTS

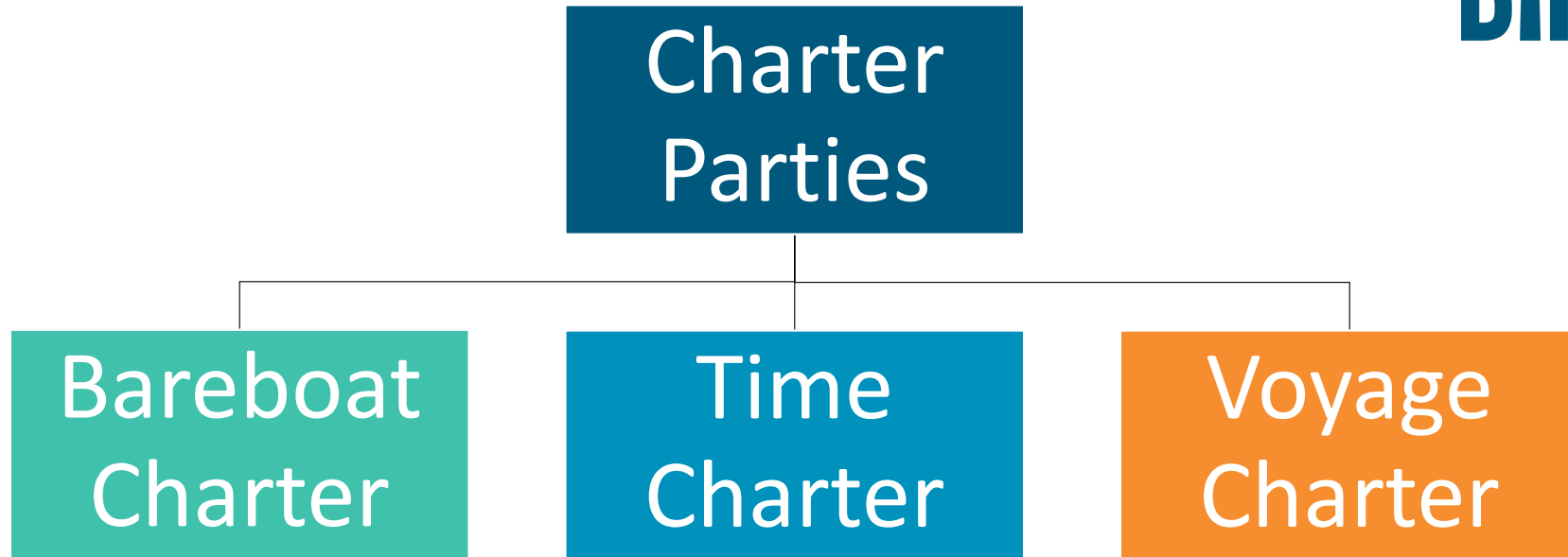


BIMCO

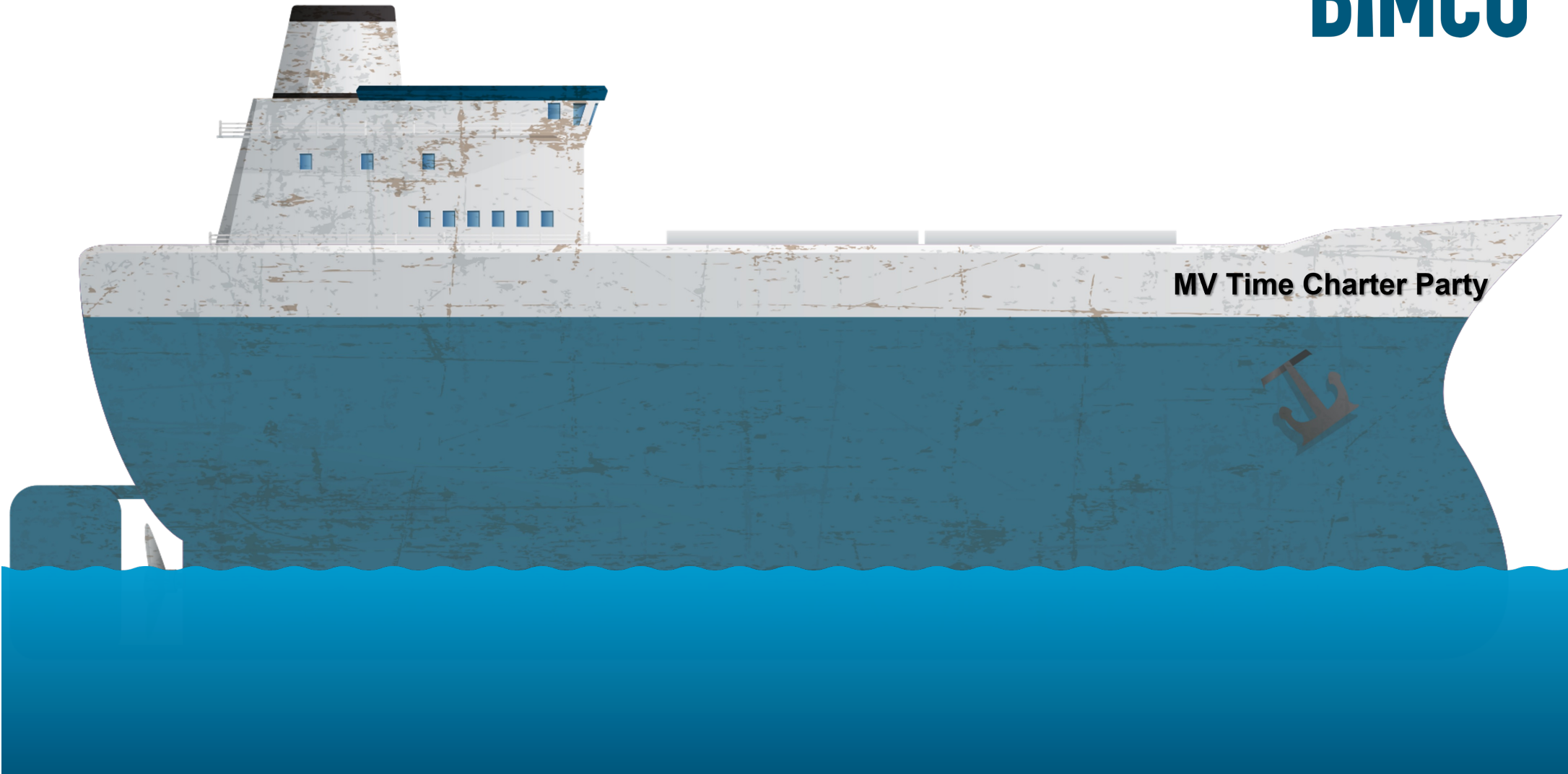
NYPE in decline?

BIMCO



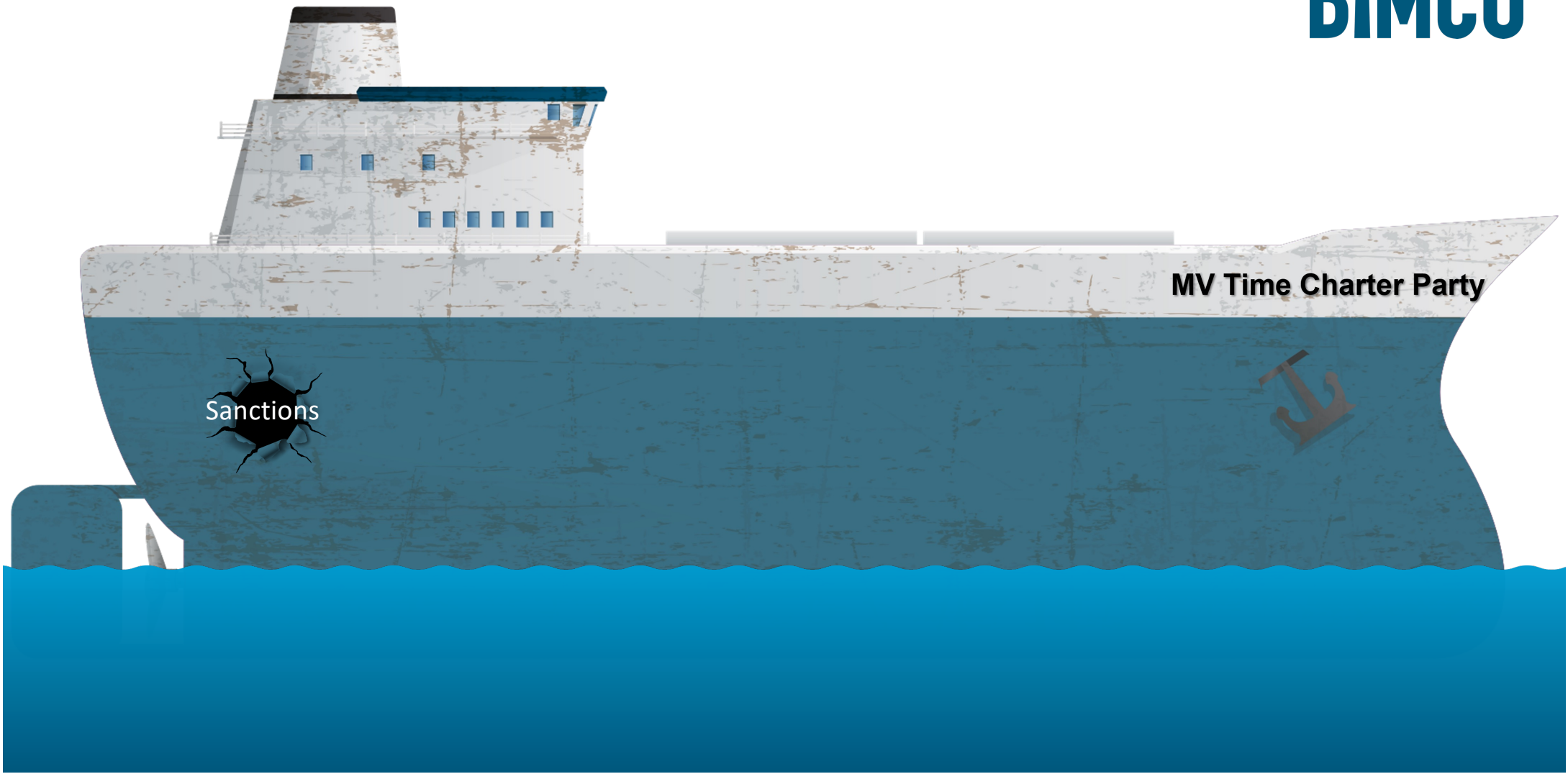


BIMCO



MV Time Charter Party

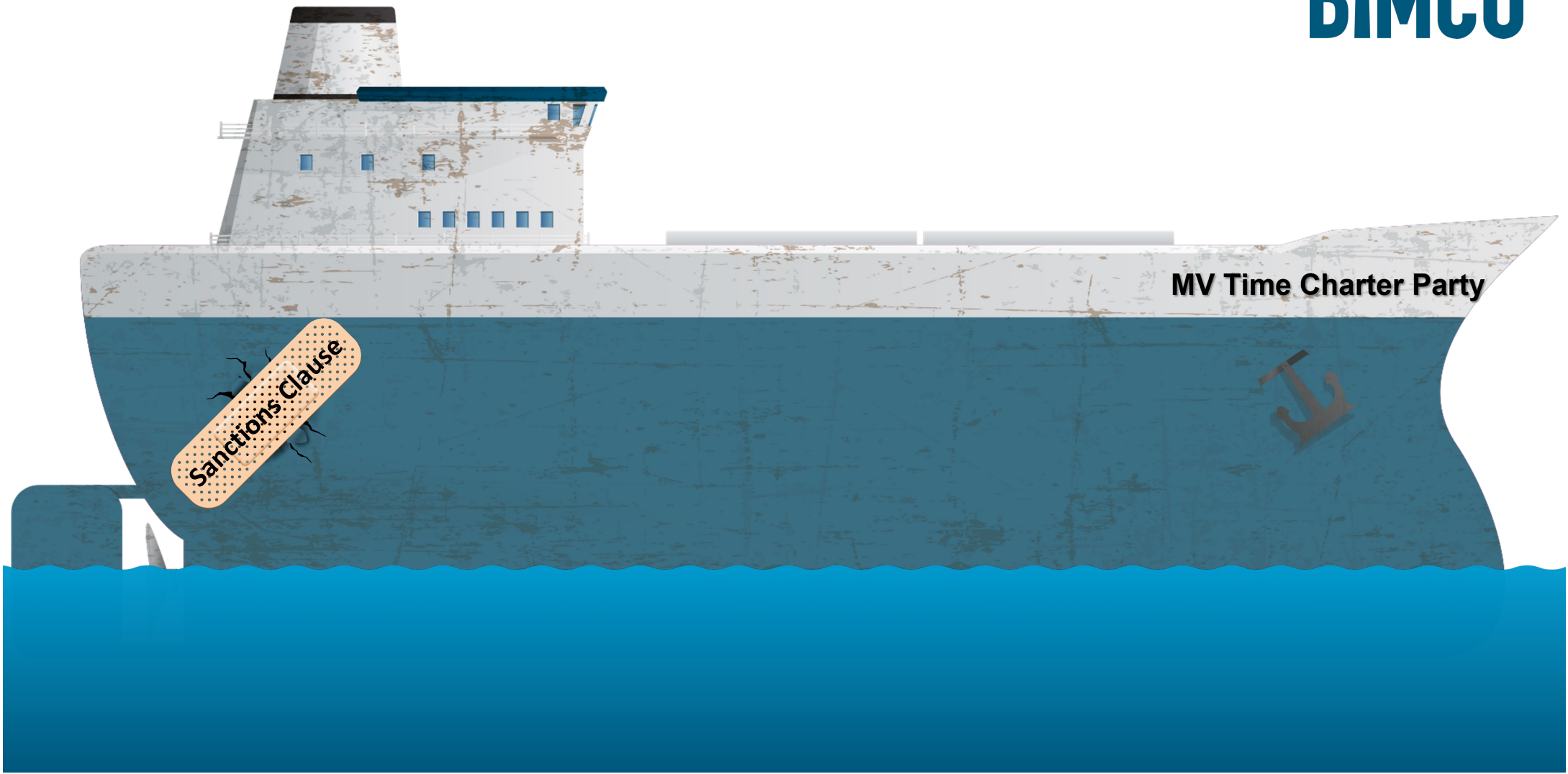
BIMCO



Sanctions

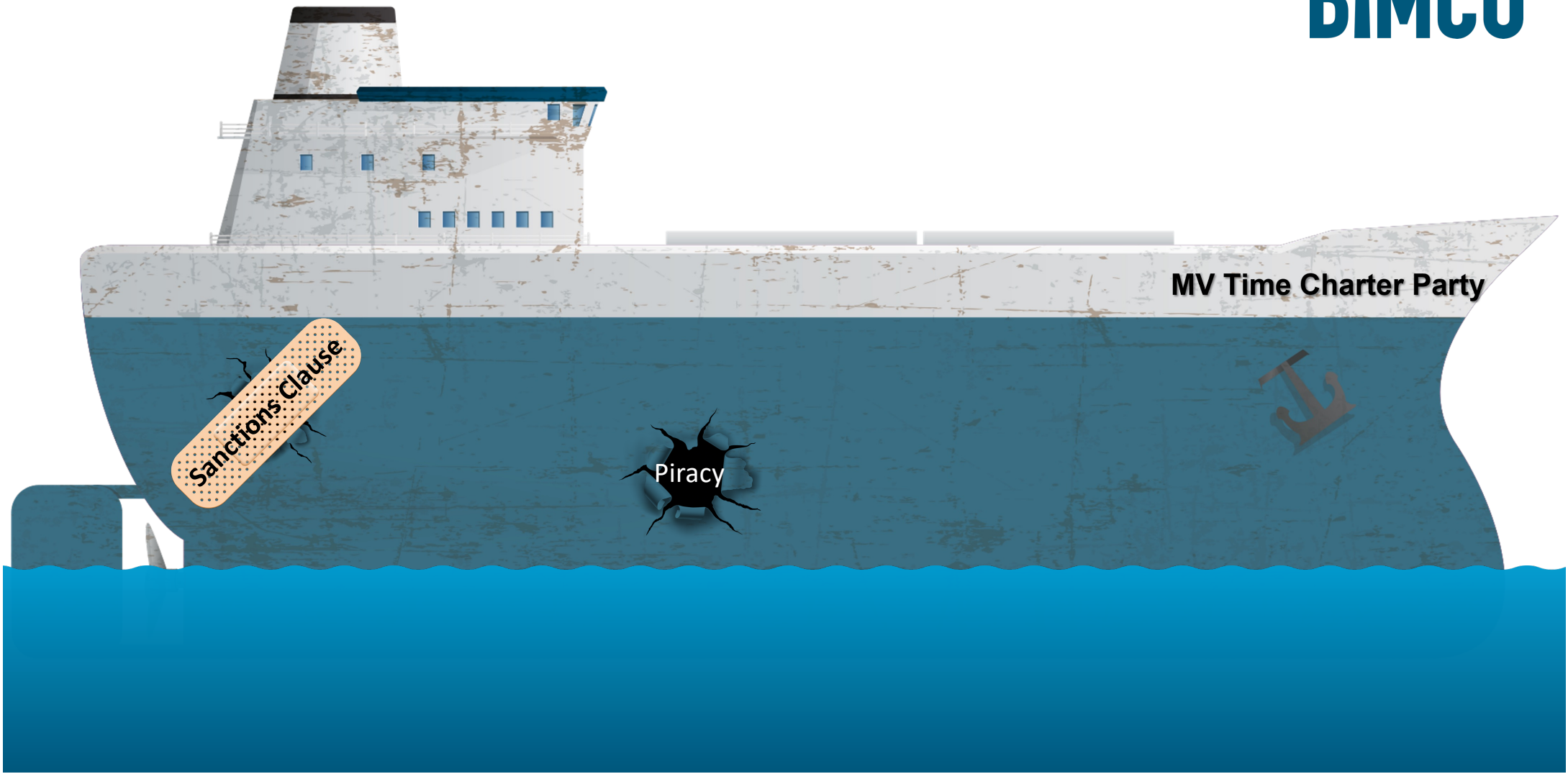
MV Time Charter Party

BIMCO



Sanctions Clause

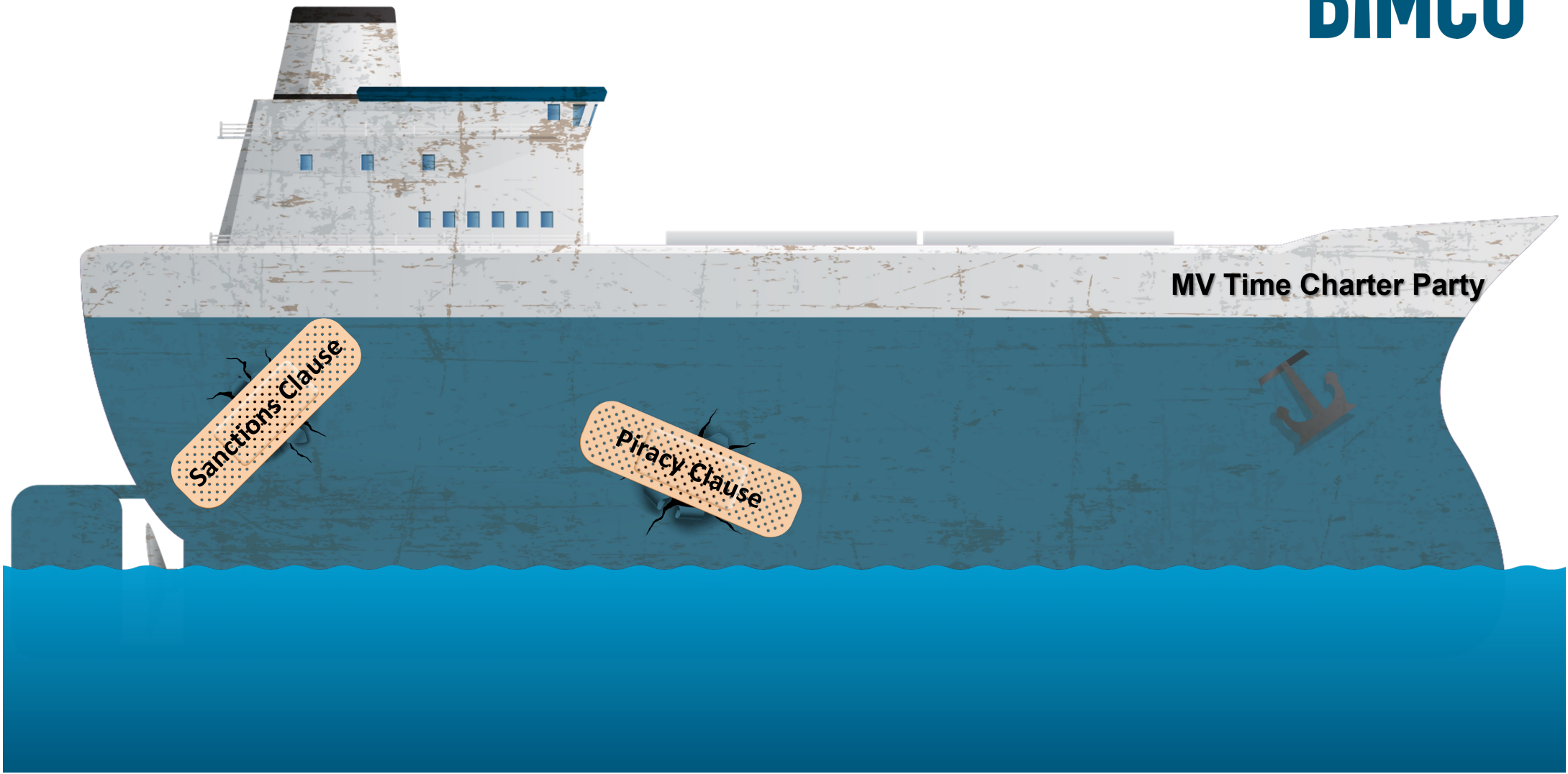
MV Time Charter Party



Sanctions Clause

Piracy

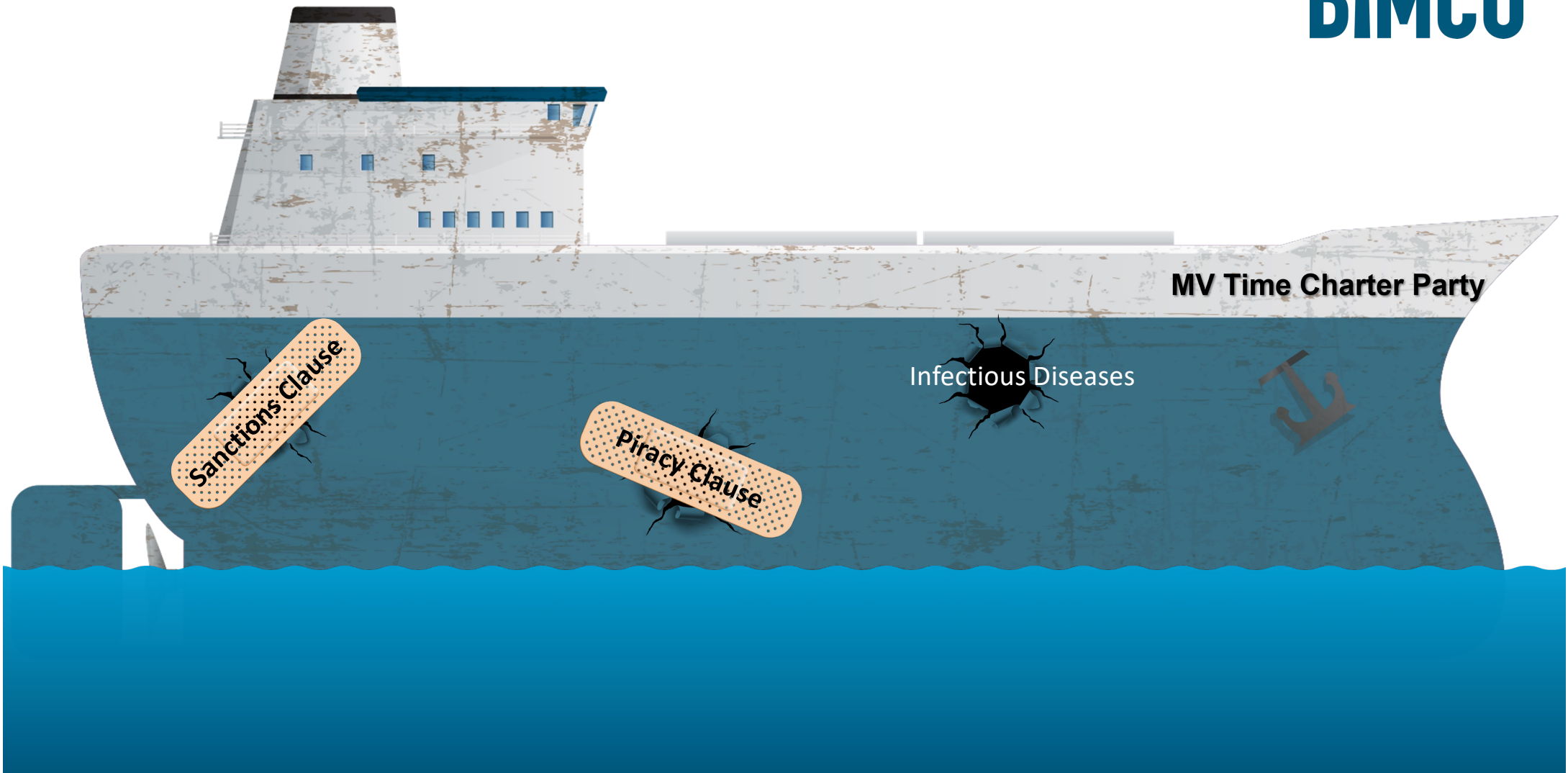
MV Time Charter Party

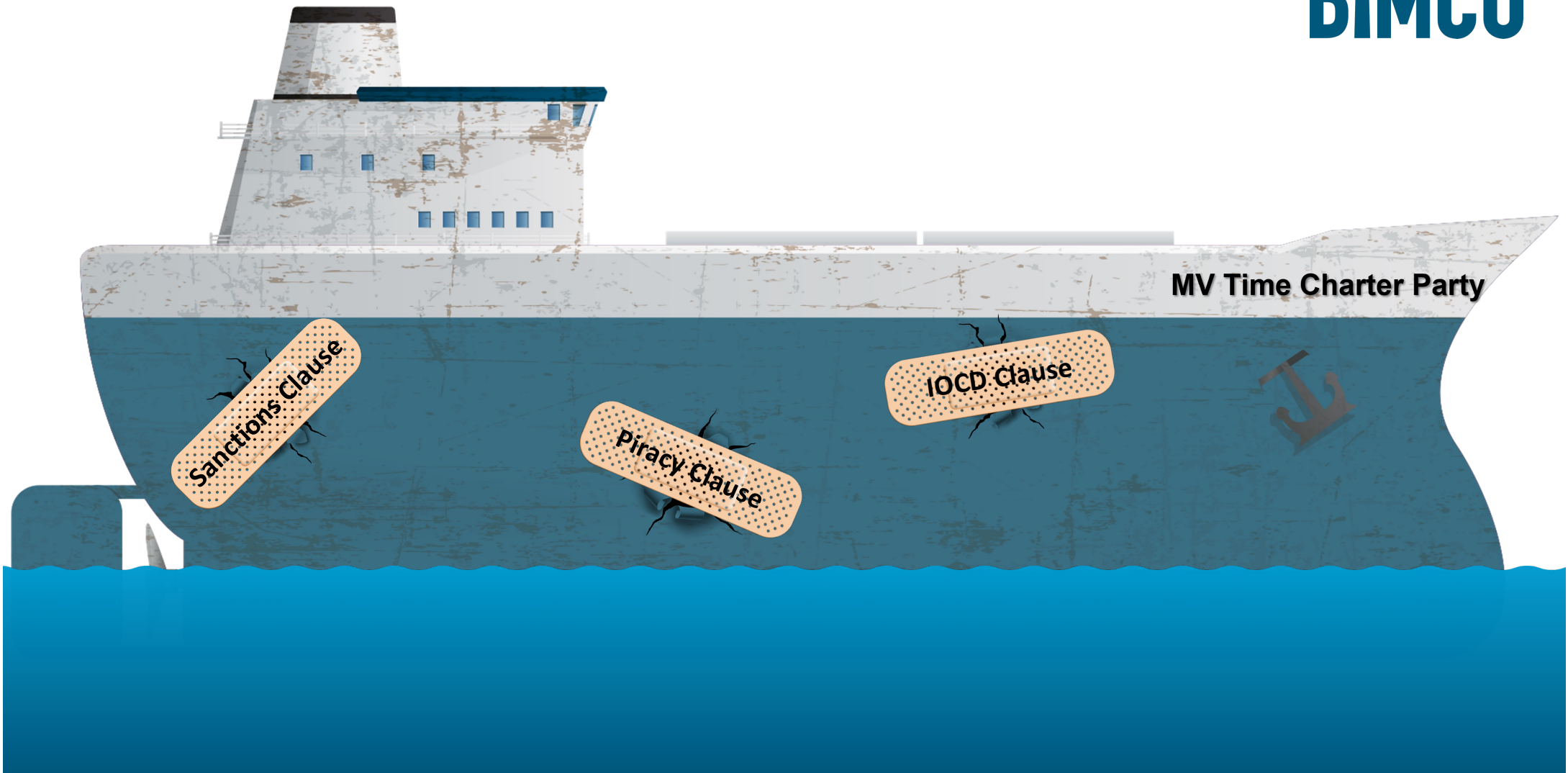


Sanctions Clause

Piracy Clause

MV Time Charter Party



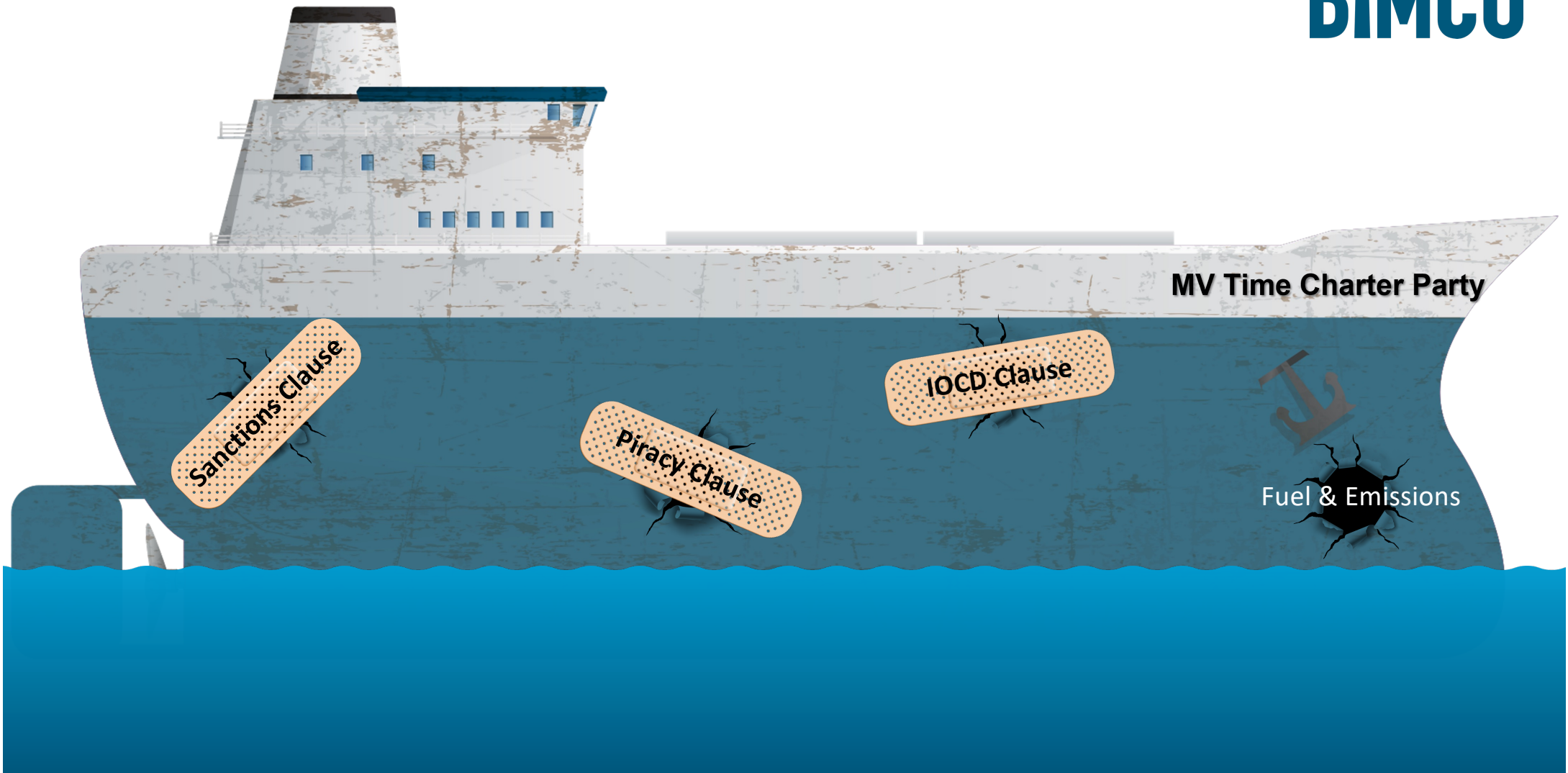


Sanctions Clause

Piracy Clause

IOCD Clause

MV Time Charter Party



MV Time Charter Party

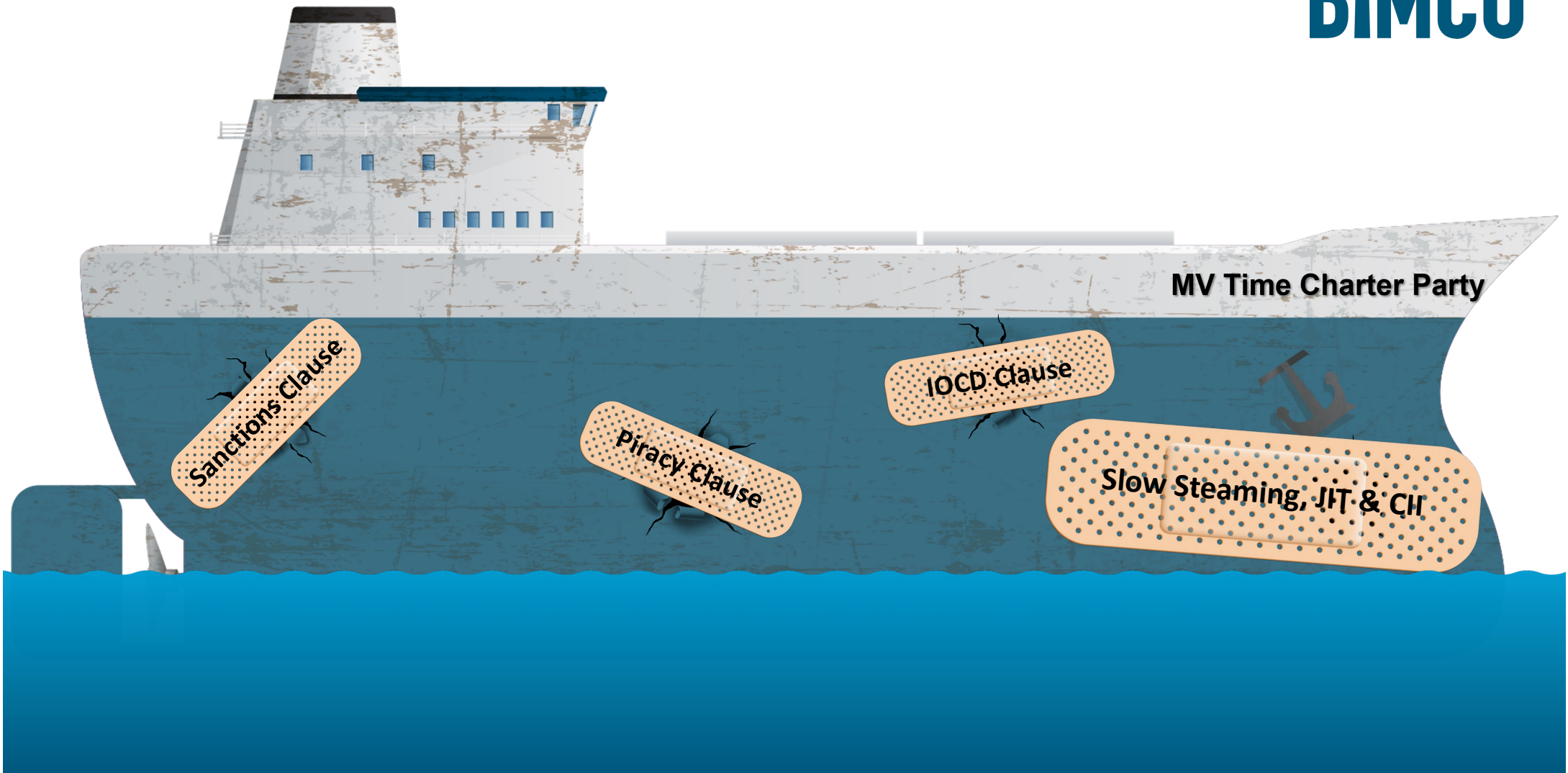
Sanctions Clause

Piracy Clause

IOCD Clause



Fuel & Emissions



MV Time Charter Party

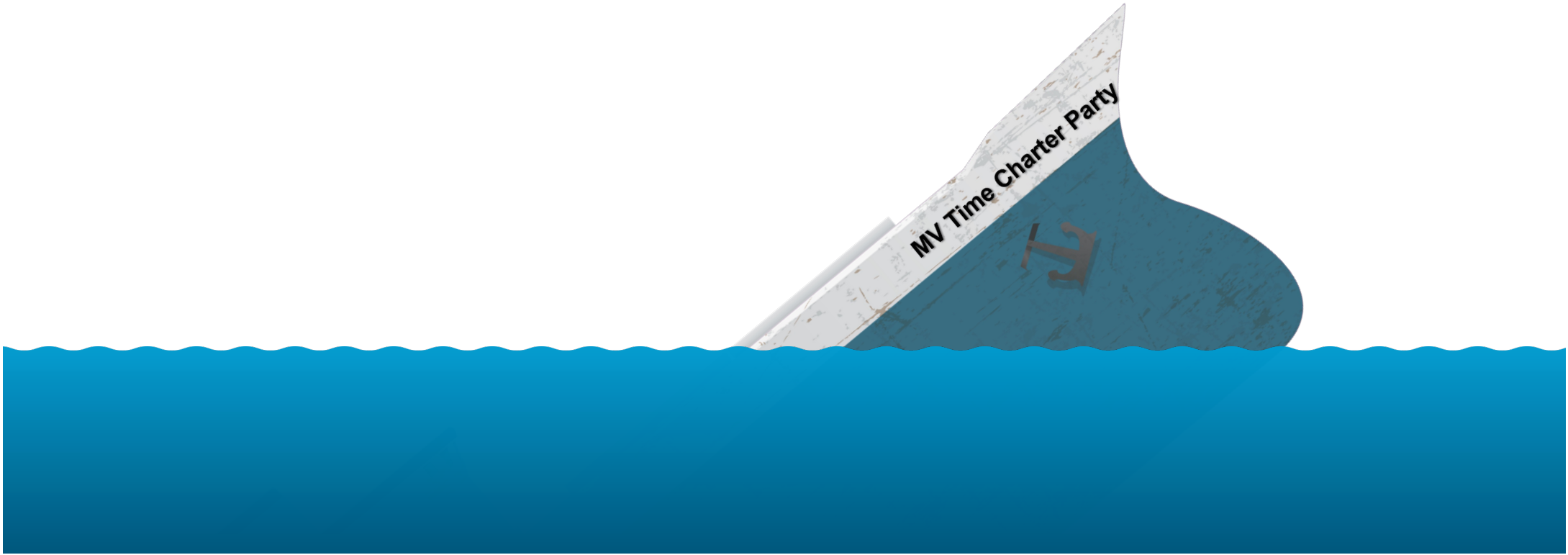
Sanctions Clause

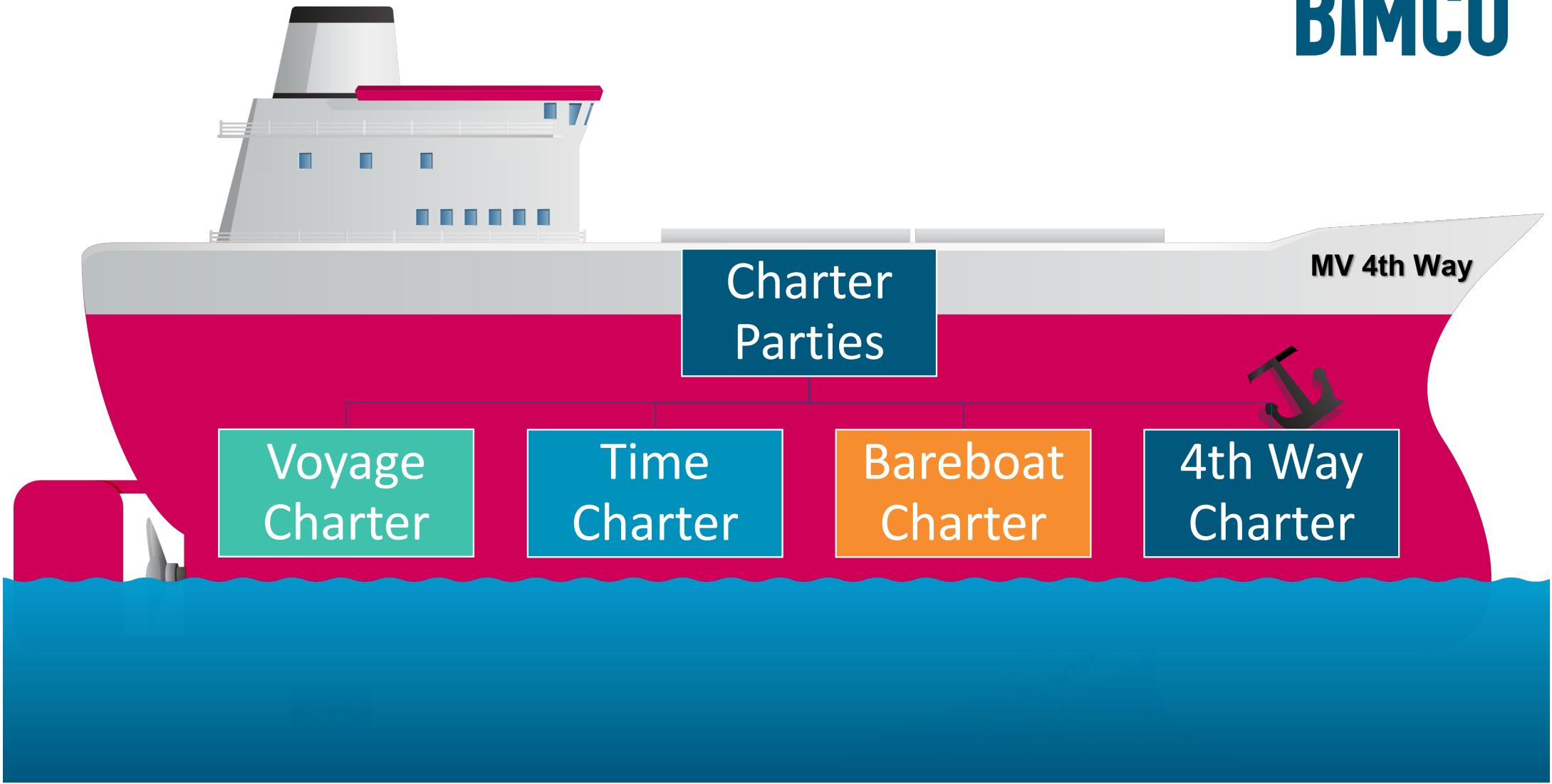
Piracy Clause

IOCD Clause

Slow Steaming, JIT & CII

BIMCO





The BIMCO logo is located in the top right corner of the image. It consists of the word "BIMCO" in a bold, blue, sans-serif font. A horizontal blue line is positioned above the letter "I".

BIMCO



**4th Way
Charter**

A new “holistic” business model for the 21st century providing efficient and inclusive shipping operations within the supply chain

GLOBAL SUPPLY CHAIN

MARITIME SUPPLY CHAIN

DECARBONISATION

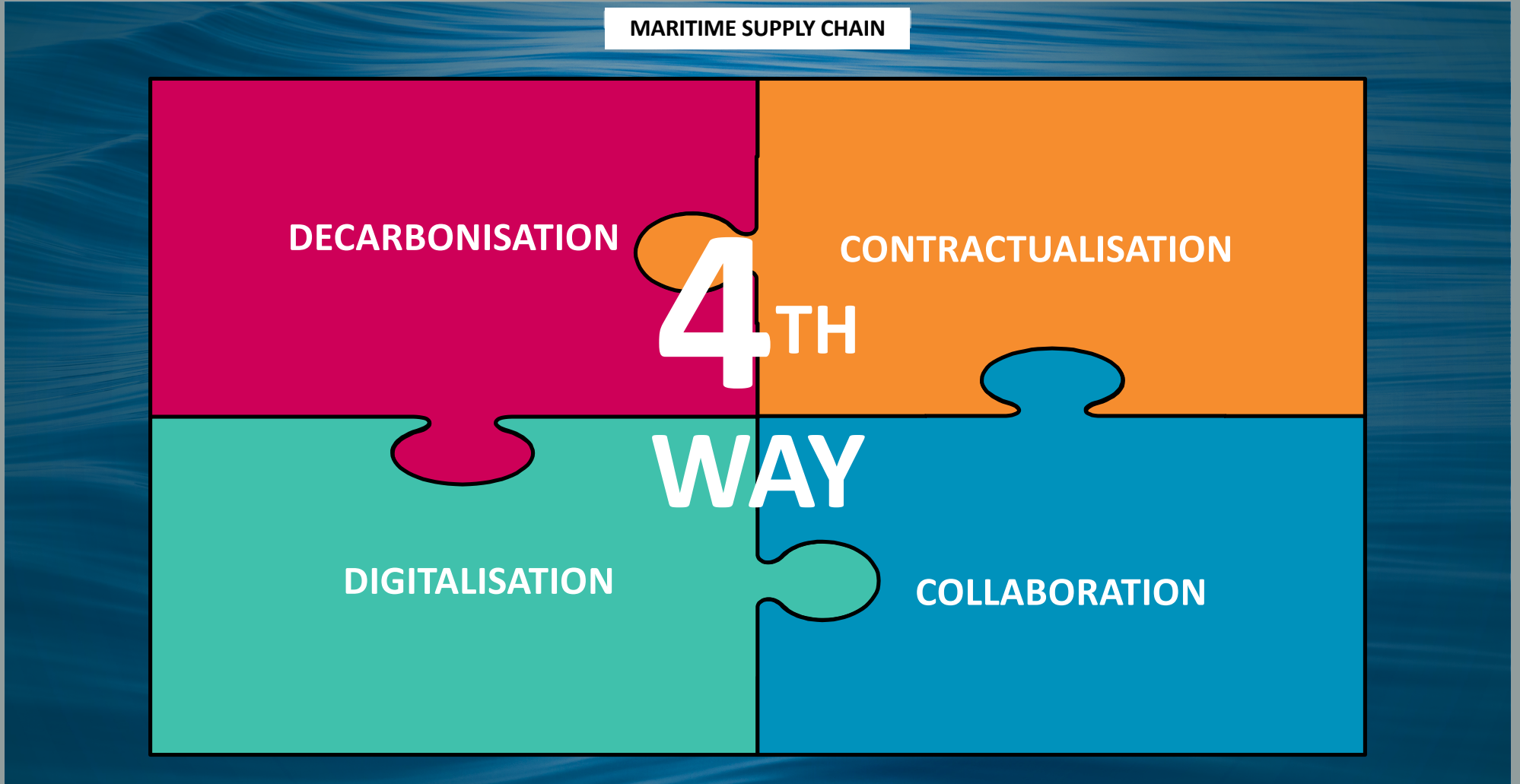
CONTRACTUALISATION

4TH

WAY

DIGITALISATION

COLLABORATION



4TH WAY

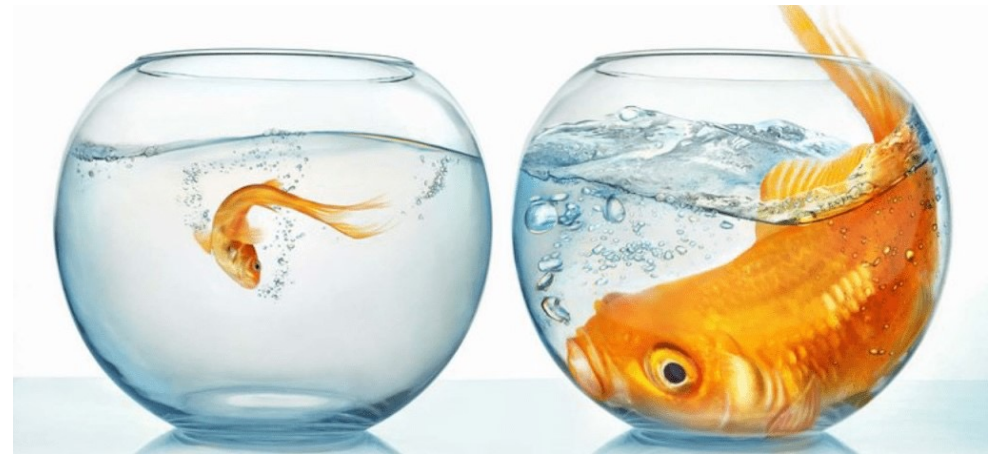
GLOBAL SUPPLY CHAIN

MARITIME SUPPLY CHAIN



The 4th Way Project

BIMCO



The BIMCO logo is located in the top right corner. It consists of the letters "BIMCO" in a bold, blue, sans-serif font. A thin blue horizontal line is positioned above the letters "I" and "M".

BIMCO

The text "Stay in touch" is centered in the middle of the image. It is written in a large, white, sans-serif font. The background behind the text is a dark blue, semi-transparent overlay that covers the lower two-thirds of the image, which features a background image of ocean waves.

Stay in touch

Contact BIMCO: www.bimco.org

Come talk to us: www.bimco.org/events



Twitter
[@BIMCONews](https://twitter.com/BIMCONews)

Follow us!



LinkedIn
[company/bimco](https://www.linkedin.com/company/bimco)