



UCL Management Consultancy Fair **Wednesday 3rd October 2012, 5.30-8pm** **Wilkins Old Refectory & JBR**

Welcome to the 2012 Management Consultancy Fair. We hope you find the event useful, and that you enjoy meeting the various organisations who are attending.

Panel Discussions

There will be two panel discussions held in the Old Refectory, at **5.30pm** and **6.30pm**, each featuring representatives from a range of the consulting firms attending this Fair. The same themes/questions will be addressed in both, so it doesn't matter which one you attend. If you want to hear from a particular organisation, then please visit them at their stand.

The panels will give you the chance to hear from different organisations and consultants about their work, routes in, challenges they face, and their advice to anyone looking to break into their sector.

Due to limited capacity, and the large number of students at the Fair, you will only be able to attend **one** panel discussion. The main Fair will be open throughout, from 5.30-8pm, so if you are not in one of the panel discussions then please use the time to talk to the company representatives on their stands.

Sponsored by



Organisation Profiles

Accenture (sponsor)

www.careers.accenture.com

Actica Consulting Limited

30 Alan Turing Road,
Surrey Research Park,
Guildford,
Surrey, GU2 7YF

Apply in writing with CV and covering letter to graduaterecruitment@actica.co.uk
Becky Williams
01483 540 200
www.actica.co.uk

Actica Consulting is a rapidly expanding management and technical consultancy specialising in helping government, public sector and commercial organisations to deliver complex technology projects to challenging timescales. Our work spans both management and technical consultancy from business strategy, business change and procurement to cyber security and technical design development and assurance.

Actica's edge is our flexible and trusted approach to client engagement and our detailed and systematic approach to problem solving. We specialise in bringing together an organisation's people, processes and technology to deliver maximum business benefit.

We pride ourselves on giving high calibre candidates the chance to shine. You will have genuine responsibility and client contact from the start and with ambition, independence and a willingness to learn you will be on the fast track to a successful consulting career.

Training: Actica provides an individually tailored training programme for our new starters. With a combination of skills based courses to develop you as a consultant, on the job training and a range of recognised professional qualifications on offer you can kick start your professional career. Your training needs will be regularly discussed and advice and support will always be available through our mentoring scheme.

Total number of Science, Engineering and Technology vacancies this year: 10

Relevant degree disciplines: Biochemistry, Biological Sciences, Chemistry, Earth Sciences, Engineering Science, Materials Science, Mathematics, Physics, Physiological Sciences, Psychology, Computer Science

Salary Range in 2012: Competitive

Booz & Company

Application deadlines:

Full Time Positions: 31st October 2012

Summer Internship Positions: 2nd December 2012

Method of application: online
Contact: Payal Khakhria
London.recruitment@booz.com
www.booz.com/uk

Booz & Company (booz.com) is a leading global management consulting firm focused on serving and shaping the senior agenda of the world's leading institutions. Drawing on the talents and insights of more than 3,000 people in 58 offices around the world, we help our clients achieve essential advantage by working with them to identify and build the differentiating capabilities they need to outperform.

We provide a full time consultant & senior consultant opportunities for students who are in their final year of study. Our summer internship programme runs for 8 weeks during July and August 2013 and is open to students in their penultimate year of study. The programme helps students understand the role of a consultant and provides opportunities to engage with clients on live projects.

Capco

Broadgate West
9 Appold Street
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<http://www.capco.com/>
020 7426 1500
universityactionteam@capco.com
<https://www.facebook.com/CapcoATP>

Capco, a global business and technology consultancy dedicated solely to the financial services industry. Our professionals combine innovative thinking with our unrivalled first-hand industry knowledge to offer our clients consulting expertise, complex technology and package integration, and managed services to move their organisations forward.

Capco's Associate Talent Programme is the entry point into consulting with Capco. From day one as an Associate Consultant, you will be given the opportunity to support a range of clients in wide-reaching and interesting projects and environments. You will develop market changing solutions and tackle complex business issues to deliver innovative solutions and strategies for our global customers.

At Capco an intensive training programme is provided, covering the global financial services landscape, risk and regulation, foundations of consulting and project delivery. Develop, strengthen and expand your skills through collaborative training in an environment where your experiences and contributions are valued and encouraged.

Starting salary: Depending on programme
Job location(s): UK wide
Application method: Online
Application deadline: On-going
Employment start date: Throughout 2013
Minimum degree requirement: 2:1
Do you recruit postgraduates or undergraduates: Both
Discipline(s) recruiting from: All

Capgemini

Capgemini, one of the world's foremost providers of consulting, technology and outsourcing services, enables its clients to transform and perform through technologies.

We are looking for both undergraduates and postgraduates to join us. We welcome students from all degree subjects.

Graduates: We have opportunities in Consulting, Technology and General Management. All our programmes focus on providing you with all the fundamental skills to give you the best start to your career from role specific technical or consulting training through to building your confidence in working with the business and our clients and helping drive the business forward.

Internships or Work Experience opportunities: Our Technology Placement programme runs from October until July. On this programme, you will gain exposure to an unparalleled range of technologies, project work and business sectors. You will develop your team working and communications skills as well as having the opportunity to work with key clients and senior project sponsors within Capgemini.

To find out more or to apply please visit:
www.uk.capgemini.com/graduates

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Find us on Facebook: www.facebook.com/CapgeminiUK

Capita

Website: www.capitaconsulting.co.uk
Contact details: resourcing@capitaconsulting.co.uk

We are the management consultancy arm of Capita Group Plc, which is the UK's leading business process outsourcing and professional services company. Capita is currently engaged on a number of significant transformation and change assignments with a diverse range of clients across the public and private sectors.

We are looking for graduates to join our team and work directly with our clients on business critical projects. The successful candidates will join our Consulting Talent Management Practice which has been created to support and develop Capita's new consultants through business success. Our ideal candidates will have the drive and commitment to achieve exceptional results on challenging projects.

CEB

www.cebcareers.com
www.executiveboard.com

CEB is the leading member-based advisory company. By combining the best practices of thousands of member companies with our advanced research methodologies and human capital analytics, we equip senior leaders and their teams with insight and actionable solutions to transform operations.

CEB supports 88% of the Fortune 500, 56% of the Dow Jones Asian Titans, and 82% of the FTSE 100. Our clients' footprint spans more than 110 countries, 10,000 individual organizations, and 240,000 business professionals.

Our people are our most valuable resource. The dynamic combination of nearly 3,500 professionals from a variety of backgrounds creates a unique environment that is both inviting and rewarding. Working at CEB will allow you to satisfy your intellectual curiosity and career goals, whether it be interacting daily with industry leaders and chief executives, researching the plethora of business topics that our members value, or carrying out one of many other projects.

Deloitte

As the world's largest professional services firm, we offer graduate careers within Audit, Tax, Consulting, Corporate Finance and Technology. With leading clients across all major industries as well the opportunity to work alongside some of the foremost experts in financial services, you truly will have the best start to your career.

Provide us with the innovative thinking our clients value so highly and we'll give you the chance to pursue a challenging and rewarding career path – with the training, mentoring and development opportunities to match. What's more, with a culture that offers high reward for high performance and the best career development opportunities, it's the chance to work for a firm you can be proud of.

As you'd expect, we offer a wide range of assignments with some very high-profile clients in different sectors. It's this breadth of experience that offers you the complexity and challenges you yearn for.

Apply for one of 1,500 graduate and undergraduate vacancies across all service lines at www.deloitte.co.uk/graduates. All degree disciplines are welcome and we operate on a first come first serve basis.

Ernst & Young LLP

www.ey.com/UK/en/careers

IBM

Winner of the Target Graduate Employer of the Year for 3 years in a row and the Times IT Graduate Employer of choice for the last 10 years, IBM is the world's leading IT and consulting services company.

What do we do? Putting it simply, we work with some of the greatest and best known names on the planet, providing IT services and consultancy across all industries including retail, sport, business, finance, health, media and entertainment. Working closely with these clients, we get to understand every aspect of their businesses and we use our expertise to advise and guide them in a range of areas.

We offer an award winning training & development scheme, a culture that fosters innovation and creativity, a flexible working environment, the opportunities to network with global experts ... and, given the size and diversity of IBM, the opportunity to work in any area across our business.

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IMS Consulting Group

www.imsconsultinggroup.com
Contact: uclcampus@imscg.com

Individuals joining IMSCG are assured of a rewarding career in life sciences consulting, with the opportunity to address diverse and challenging client problems, travel on cross-geography projects, interact with senior client leaders and work in a truly multi-cultural, collegial and collaborative environment.

IMSCG is the world's leading, specialised advisor on critical business issues in the life sciences and operates as the management consulting arm of IMS Health, a leading provider of information, services and technology for the healthcare industry in 100+ countries.

Through on-the-job coaching and mentoring, allied to a structured learning and development curriculum, we provide you with the tools you need to take control of your career path.

Opportunities: We welcome applications from UK and international undergraduates and postgraduates across all academic disciplines for permanent Analyst / Associate Consultant roles. Penultimate and final year students can also apply to our summer internship programme. For all roles apply online via www.imsconsultinggroup.com/joinus

Integration Management Consulting

www.integrationconsulting.com
020 7290 4770
Elizabeth Bird
Closing date for applications: 5th November 2012

Integration Management Consulting is an exciting and rapidly growing consultancy in strategy, management and process. With a staff of over 300 consultants, we work with some of the largest and most well-known companies from a wide variety of sectors. Founded in Brazil in 1995, we now have 6 offices internationally. Our London office was established in 2010 and provides a unique opportunity to experience an entrepreneurial environment and shape our organisation in Europe, backed by our headquarters in Brazil. We are organised into 4 practices: Marketing and Sales, Finance and Management, Supply Chain and Implementation. A new business analyst can expect to get exposure working on projects from across our areas of specialisation.

ManagementSolutions

ManagementSolutions is an international consulting firm whose core mission is to deliver business, risk, financial, organisation and process-related advisory services, targeted at both functional aspects and the implementation of related technologies, focusing mainly on financial services and on the energy and telecommunications industries.

ManagementSolutions has more than 1200 professionals working in offices in the UK, Spain, Germany, Poland, Switzerland, Italy, Portugal, China, the United States and the most representative countries in Latin America.

From the very beginning our consultants participate in the most relevant consulting projects in the industry related to strategy, sales management and marketing, organisation and processes, risk management and control, management and financial information, and applied technology. They work with the largest companies, leaders of their respective markets.

We look for graduates with at least a 2.1 degree in a discipline relating to Finance, Economics, Mathematics, Business, Computer Science or Engineering. Permanent working permit in the UK is required.

ManagementSolutions offers our people the best opportunities to improve their knowledge and skills through our training courses, certified programs for each professional field and specific seminars to develop particular competencies.

Applicants should submit their CV and unofficial transcript to:
human.resources@msunitedkingdom.com

For more information please visit www.managementsolutions.com

McKinsey & Company

London_Opportunities@McKinsey.com

At McKinsey, we help world-leading clients in the public, private and third sectors to meet their biggest strategic, operational and organisational challenges. Our goal is to provide distinctive and long-lasting performance improvements – in short, it's about having an impact and making a difference.

Working as part of a small team and being dedicated to one project at a time, you'll be fully involved from the very start of your first project. No two weeks will be the same: from gathering and analysing data, to interviewing stakeholders or presenting your findings to clients, the range of industries and business issues to which you'll have exposure will mean that you're constantly acquiring new skills and experience. And as a bright, motivated newcomer, you can expect your ideas and opinions to be encouraged and valued, right from day one.

We welcome applications from undergraduates and postgraduates of all disciplines. Our deadline for all McKinsey offices (both for full time roles and summer internship opportunities) is Wednesday 31st October 2012.

Medallia

Medallia, the global leader in SaaS based Customer Experience Management (CEM), was founded on a simple idea- help companies win in the marketplace by excelling with the ultimate judges: customers.

Named Leader in our category by Forrester, Medallia is the customer feedback engine for the world's most admired brands. We recently closed our first-ever funding with a top Silicon Valley VC to increase our already-high growth rate and accelerate our pace to IPO.

Medallia opened its European headquarters in London in March, 2012. This rapidly growing team will manage all client servicing and software delivery for European client accounts.

As a UCL student, you have options– if what you want is the excitement of a Silicon Valley start-up, combined with the global exposure of senior-management consulting, look no further.

Qualified Candidates will have:

- * Demonstrated academic excellence
- * Interest in / aptitude for working with technology
- * Self-starter attitude

- * Desire to work directly with senior contacts at the world's largest companies
- * Desire to work in a fast-pace, team-based consulting environment

For a full job description, find us online: <http://www.medallia.com/careers/position/client-solutions-and-services-analyst/>

OC&C Strategy Consultants

<http://www.occstrategy.com>
Danielle Lestrade
recruitment@occstrategy.com

We answer the toughest questions facing businesses. We do rapid, high-impact projects for chief executives and boards looking for the best strategies. Answers to these questions require something beyond the ordinary – and that is why at OC&C we strive to create an extraordinary firm that offers the best service to our clients and the best opportunities for our teams.

As a result, over the last 25 years, we have grown to become a global strategy consultancy with 12 offices across 3 continents, serving leading companies and private equity houses around the world. In our London office we have industry-leading expertise in retail, leisure, consumer goods, media, technology and business services, so you will work with thought-leaders and leading companies across sectors.

If you are interested in a graduate position at OC&C (deadline - 11th November) or our International Strategy Week in Hamburg (deadline – 28th October), we look forward to hearing from you. Please apply online via our website www.occstrategy.com attaching your CV and cover letter as one document.

Oliver Wyman

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Contact (for applications): Louise Glaister (GMC), Gemma Roberts (FSC)
recruitinguk@oliverwyman.com
www.oliverwyman.com/careers

Oliver Wyman is a leading global management consulting firm that combines deep industry knowledge with specialised expertise in strategy, operations, risk management, and organisation transformation. We work alongside our clients to develop practical solutions that deliver real impact.

Consulting candidates can apply to either or both of our distinctive career tracks:

- Financial Services Management Consulting
- General Management Consulting

Outstanding students of any discipline are welcome to apply, although strong analytical skills and a passion for applying them to real world problem-solving are a must. Successful candidates will combine intellectual curiosity and self-confidence with entrepreneurship and a desire to contribute fully to shaping the firm's future.

Please apply online at www.oliverwyman.com/careers between 01/09/12 and 01/11/12 for November 2012 offers, and between 02/11/12 and 16/12/12 for January 2013 offers.

PA Consulting Group

We are a firm of more than 2,000 people, specialising in management and IT consulting, technology and innovation. Independent and employee-owned, we operate globally from offices across Europe and the Nordics, the United States, the Gulf and Asia Pacific.

We work with businesses and governments to anticipate, understand and meet the challenges they face. We have outstanding technology-development capability and a unique breadth of skills, from strategy to performance improvement, from HR to IT. Our expertise covers energy, financial services, life sciences and healthcare, government and public services, defence and security, transport and logistics, telecommunications, consumer goods and automotive.

For more information about our graduate opportunities and to apply, please visit our website www.paconsulting.com/careers and click on campus recruitment.

PwC

www.pwc.com/uk/careers

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