How much do you know?

The graduate job and work experience market

Sources:
Institute of student employers annual survey: 200 grad scheme employers

High Fliers Research 2017 (Times top 100)

Universum Student survey
CAREERS ESSENTIALS
AN INTRODUCTION TO THE GRADUATE JOB MARKET

DAVE CARTER

UCL Careers
Careers Essentials 2017/18

Talks, workshops and eLearning
Search ‘UCL Careers Essentials’

10-title lunchtime talks including:
- Improve your CV
- Find and fund a PhD
- Interview success

5-title workshops including:
- Mock aptitude, etray and psychometric tests
- Using LinkedIn in your job search
- Personality profiling

6-module ‘eLearning’ course
- An introduction to the grad job market
- Your future and how to work towards it
- Sourcing jobs and work experience
What we’ll look at today…….

<table>
<thead>
<tr>
<th>How much do you know?</th>
</tr>
</thead>
<tbody>
<tr>
<td>An introduction to the graduate job market</td>
</tr>
<tr>
<td>• Graduate schemes vs Graduate jobs</td>
</tr>
<tr>
<td>• What employers are looking for</td>
</tr>
<tr>
<td>• Competition and timelines</td>
</tr>
<tr>
<td>• Beyond the advertised job market</td>
</tr>
</tbody>
</table>

Questions
Career Essentials

Our series of lunchtime talks, experiential workshops and eLearning courses provide insight, advice and interactive opportunities to engage with all aspects of careers management and navigating selection processes no matter where you are in your careers thinking.

From understanding the graduate job and postgraduate study market to career decision-making; mock aptitude tests to interview success; finding and funding a PhD to getting to grips with LinkedIn and social media - Careers essentials aims to equip you with the essential know-how to begin to move forward and engage more confidently with ‘Finding your Future’.

Talks and workshops titles will be repeated on a regular basis in the Autumn, Spring and post-exam season. Our suite of eLearning courses, ‘Careers Essentials online’ allows you to access engaging, interactive content at your own pace.

Please note - talks, workshops and eLearning courses are accessible to all current UCL students and recent graduates.

Talks and workshops slides, resources and recordings

Where possible, any materials used at an event will be made available to download here. Please check this page after the event but be aware, it may take up to a week for materials to be uploaded.

Make the most of the UCL Careers fairs - How to network with employers

> Slides: (Talk given 3rd October 2017)
> Resource: Good questions to ask at employer events/ information interviews (Talk given 3rd October 2017)

Improve your CV

> Slides (Talk given 4th October 2017)
> Exercise workbook (Talk given 4th Oct 2017)
> Lecturecast recording (Talk given 16th January 2016) - please note that this recording works best in internet explorer
UNDERSTANDING THE (UK) GRADUATE JOB MARKET
Graduate job market – Beyond the UK
Going Global
Search ‘- UCL Careers Going Global’

- Country Guides
- Job hunting websites
- Internship opportunities
- CV and interview advice
How much do you know?

The graduate job and work experience market

Sources:
Institute of student employers annual survey: 200 grad scheme employers

High Fliers Research 2017 (Times top 100)

Universum Student survey
Example Graduate scheme

Unilever

8.5/10 Overall satisfaction 7.8/10 Overall satisfaction
- graduates 7.8/10 interns

Unilever is one of the largest fast-moving consumer goods companies in the world. It makes some of the world’s most loved brands: Dove, Lynx, PG Tips, Ben & Jerry’s, Knorr and Hellmann’s, to name a few. Unilever takes care of the whole supply chain of its products, from development and sourcing right through to production, marketing and distribution. 160,000 people globally produce brands that are sold in 190 countries and used by two billion people daily.

Around the world, Unilever products help people look good, feel good and get more out of life. We’re one of the world’s greatest businesses, with amazing brands, dynamic people and a sustainable vision. What's Unilever’s challenge? To double the size of its business, while reducing its environmental impact and increasing its social impact. Unilever is looking for talented graduates who have the will and the drive to help Unilever achieve this ambition.

Graduate opportunities (7)

Unilever Future Leaders Programme - Marketing
Unilever Future Leaders Programme - Technology Management (TM)
Unilever Future Leaders Programme - Customer Management (Sales)

Example Graduate job

Reference: 54016

Date Added: 12 October 2017
Closing Date: 17 October 2017

Job Title: Startup Outreach Officer
Working For: Tech Against Terrorism / ICT4Peace Foundation
Location: London
Salary: £20,000 - £25,000 (based on experience)

Job Details
Working with our partners at the UN, we’re reaching out to startups and smaller technology companies to help platforms tackle the exploitation of their technologies for harmful means. A big part of this is reaching out to companies across the world, including Silicon Valley, the Middle East, Europe, and South Asia.

We’re looking for a self-starter who can successfully juggle between researching/identifying relevant companies, building relationships, and engaging them through events, meetings, and conferences. You will be a passionate communicator with a keen interest and experience in working with tech companies.

Essential qualities we’re looking for:
- Keen interest in tech startups, particularly fintech, social, messaging, and storage
- Experience and/or interest in marketing, email, content (blogs/social media), web (Facebook, Google Ads)
- Demonstrated interpersonal skills and experience in building professional relationships through sales or outreach experience
- Experience in organizing events
- Excellent command of English
- Strong organisational skills, able to work to tight deadlines and work independently
- Available to work in London, preferably ASAP

Additionally, any of the following would put you at a great advantage:
- Any experience working with startups, venture capital firms, startup incubators, or accelerators would be strongly preferred
- Experience working with one or more of the following: Email platform (MailChimp), web analytics tools (Google Analytics), or marketing automation tools (e.g. Hubspot etc.)
- Experience working with graphic design tools like Adobe Photoshop, InDesign, or similar programs

Closing Date: 17 October 2017

Interview/Start Dates
Interviews will take place in the week of October 16 - 20, so applying before the closing date is strongly encouraged.

The successful candidate will be expected to start as soon as possible.

Application Details
Please send a copy of your CV and cover letter to jobs@techagainstterrorism.org.
## Quiz Q1: The graduate job market

<table>
<thead>
<tr>
<th>Characteristics</th>
<th>Graduate ‘Schemes’</th>
<th>Graduate ‘jobs’</th>
</tr>
</thead>
</table>
| **Structure**                            | 3 months to 3 years  
Majority offer rotations  
Professional qualifications  
Fast-track to future leadership | Ad hoc                                                                                 |
| **Industry coverage**                    | Largely commercial focus                                                        | All sectors                              |
| **Graduate intake**                      | Between 5 – 1,700+                                                              | 1+                                       |
| **Recruitment timelines**                | Typically 1 to 3 intakes per year  
Limited number recruit all year round | Flexible (as required)                   |
| **Internship/ work experience opportunities** | Majority offer internships. High % conversion to graduate job offer. | Sometimes. Often sourced through being pro-active: referrals/ speculative approach |
| **% of overall graduate vacancies available** | Minority < 20% of circa 200K annual jobs for grad leavers | Majority                                 |
| **Competition**                          | Highly competitive                                                              | Opportunity dependent                     |
Quiz Q2: Vacancies by career area

Table 4.1: Graduate hires, salaries and applications by sector

<table>
<thead>
<tr>
<th>Sector</th>
<th>% of hires</th>
</tr>
</thead>
<tbody>
<tr>
<td>Overall</td>
<td>100%</td>
</tr>
<tr>
<td>Accountancy or professional services</td>
<td>22%</td>
</tr>
<tr>
<td>Banking or financial services</td>
<td>8%</td>
</tr>
<tr>
<td>Construction/Built Environment</td>
<td>2%</td>
</tr>
<tr>
<td>Consulting or business services</td>
<td>4%</td>
</tr>
<tr>
<td>Energy, water or utilities</td>
<td>2%</td>
</tr>
<tr>
<td>Engineering or industrial</td>
<td>12%</td>
</tr>
<tr>
<td>FMCG</td>
<td>2%</td>
</tr>
<tr>
<td>Investment bank or fund managers</td>
<td>1%</td>
</tr>
<tr>
<td>IT &amp; Telecommunications</td>
<td>10%</td>
</tr>
<tr>
<td>Law</td>
<td>5%</td>
</tr>
<tr>
<td>Public sector</td>
<td>20%</td>
</tr>
<tr>
<td>Retail</td>
<td>9%</td>
</tr>
<tr>
<td>Transport or logistics</td>
<td>1%</td>
</tr>
</tbody>
</table>

Conclusions:
- Grad schemes largely dominated by commercial sector
- Some sectors far more opportunities than others
- Consider your motivation for applying
- Consider Plan A, B if applying to areas with less opportunity
Sample UK Graduate scheme vacancy numbers 2017/18

Source: GET Directory/ Times Top 100 – 2017/18

- TeachFirst: 1,750
- pwc: 1,200
- J.P. Morgan: 400+
- Civil Service Fast Stream: 1,000
- Atkins: 250
- BT: 250+
- Linklaters: 110
- Shell: 70+
Most attractive sectors — First and Final year UCL undergrad students

Source: Trendence report 2017
But what if I’m not interested in largely COMMERCIAL graduate schemes?

Sectors

- International Development
  - Media and broadcasting
  - Publishing and journalism
  - Creative Arts and Design
- Cultural heritage
  - Government and Policy
- Environment
  - Performing Arts

Roles

- Policy
- Editing
- Marketing
  - Campaigning
  - Research
- Project management
- Sales
  - Producing
- Planning
Sample UK Graduate scheme vacancy numbers 2017/18

- GSK: 50+
- L’ORÉAL: 28
- Penguin Random House UK: 20+
- Cancer Research UK: 10
- Unilever: 45-50
- WPP: 1-10
- Oxfam: 50+ (voluntary internships)

Source: The Times TOP 100 Graduate Employers
Conclusions

• Consider sectors of interest and be aware how jobs/ experience are sourced
• Try not to be disheartened if do not receive offers from 1st choices – very competitive marketplace
• Don’t put all your eggs in 1 basket:
  • Consider having a Plan A, B, C
• “There’s more to the working world than getting a place on a graduate scheme”
  
  Dave Carter – UCL Careers Consultant
Graduate schemes and internships

The clock is ticking

<table>
<thead>
<tr>
<th>Quiz Q1: The graduate job market...</th>
</tr>
</thead>
<tbody>
<tr>
<td>Characteristics</td>
</tr>
<tr>
<td>Structure</td>
</tr>
<tr>
<td>Industry coverage</td>
</tr>
<tr>
<td>Graduate intake</td>
</tr>
<tr>
<td>Recruitment timelines</td>
</tr>
<tr>
<td>Internship work experience opportunities</td>
</tr>
<tr>
<td>% of overall graduate vacancies available</td>
</tr>
<tr>
<td>Competition</td>
</tr>
</tbody>
</table>
Typical Graduate ‘Scheme’/ ‘job’ recruitment Cycle

Grad JOBS - Year round recruitment

Grad SCHEMES start dates

Grad SCHEMES applications window

Grad SCHEMES recruitment, selection and offers
Conclusion

- ‘War for talent’ - Don’t wait for closing dates – applications reviews as they’re received
- Balance of timeliness of application Vs quality
- Motivation can be most difficult area to evidence
- Utilise UCL Careers events programme to meet organisations
Almost 1000 employers on UCL Campus in 2016/17
Careers Fairs employer programme 17/18

- Management Consultancy: Wednesday 4th October
- Banking, Finance & Economics: Tuesday 10th and Wednesday 11th October
- IT & Technology: Wednesday 18th and Thursday 19th October
- Engineering Fair: Monday 23rd October
- Life & Health Sciences Fair: Tuesday 24rd October (off campus at The Francis Crick Institute)
- Law Fair: Monday 13th and Tuesday 14th November
- Employer presentations (on & off campus) across the year

All fairs take place in the North and South Cloisters of the Wilkins Building between 5.30-8pm, with exception of the Life & Health Sciences Fair that takes place at The Francis Crick Institute.
Employers on campus
### UCL presentation programme

**Employer Presentations**

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>BCG Budapest &amp; Southeastern Europe Connection Event</td>
<td>Monday 16th October</td>
<td>6:00pm</td>
</tr>
<tr>
<td>APT Company Information Session</td>
<td>Monday 16th October</td>
<td>6:30pm</td>
</tr>
<tr>
<td>HNA (Hainan Airline)</td>
<td>Monday 16th October</td>
<td>6:30pm</td>
</tr>
<tr>
<td>The University of Law</td>
<td>Tuesday 17th October</td>
<td>1:00pm</td>
</tr>
<tr>
<td><strong>Teaching Forum:</strong> Teaching – An Inspiring Career</td>
<td>Tuesday 17th October</td>
<td>4:30pm</td>
</tr>
<tr>
<td>80 Days Event for Overseas Chinese Talents – by Lockin China</td>
<td>Tuesday 17th October</td>
<td>6:30pm</td>
</tr>
<tr>
<td>Quantitative Research Presentation by J.P. Morgan</td>
<td>Wednesday 18th October</td>
<td>1:00pm</td>
</tr>
<tr>
<td>PhD Workshop – by Boston Consulting Group</td>
<td>Wednesday 18th October</td>
<td>6:00pm</td>
</tr>
<tr>
<td>Teach First</td>
<td>Thursday 19th October</td>
<td>1:00pm</td>
</tr>
<tr>
<td>CityView: Internship Event for Female STEM Students</td>
<td>Thursday 19th October</td>
<td>3:30pm</td>
</tr>
<tr>
<td>Interested in Tech &amp; Finance</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Meet BCG Nordics</td>
<td>Thursday 19th October</td>
<td>5:30pm</td>
</tr>
<tr>
<td>Jardines Career Talk and Networking Event</td>
<td>Thursday 19th October</td>
<td>6:00pm</td>
</tr>
<tr>
<td>Get to Know BCG Athens</td>
<td>Friday 20th October</td>
<td>7:00pm</td>
</tr>
<tr>
<td>Find Your Path – RBS</td>
<td>Monday 23rd October</td>
<td>10:00am</td>
</tr>
<tr>
<td>Teach First</td>
<td>Monday 23rd October</td>
<td>1:00pm</td>
</tr>
<tr>
<td>FTI Consulting</td>
<td>Monday 23rd October</td>
<td>5:30pm</td>
</tr>
<tr>
<td>How to be Successful at Securing a Training Contract, by Ince &amp; Co</td>
<td>Tuesday 24th October</td>
<td>1:00pm</td>
</tr>
<tr>
<td>Allen &amp; Overy: Get to Know A&amp;O</td>
<td>Wednesday 25th October</td>
<td>6:30pm</td>
</tr>
<tr>
<td>Discover Bloomberg</td>
<td>Thursday 26th October</td>
<td>1:00pm</td>
</tr>
<tr>
<td>McKinsey &amp; Company: International Afternoon Tea</td>
<td>Thursday 26th October</td>
<td>2:00pm</td>
</tr>
<tr>
<td>BCG Germany Case Study Training in London</td>
<td>Friday 27th October</td>
<td>5:00pm</td>
</tr>
</tbody>
</table>
Sector Themed Careers Week programme

- **Government & Policy** – w/c 23rd October
- **Museums and Cultural Heritage** – w/c 13th November
- **Media** – w/c 27th November
- **Charities & NGOs** – w/c 29th January 2018
- **Environment** – w/c 5th February
- **International Development** – w/c 19th February
- **Life & Health Sciences** – w/c 5th March

#UCLInspireMe
EMAIL ALERTS
Be in the know!

Sign up to personalised email updates through your MyUCLCareers account.

Find out about current jobs, events happening at UCL Careers and The Careers Group.
Where to find advertised opportunities

**Graduate schemes**

- Targetjobs.co.uk
- Insidecareers.co.uk
- Milkround.com
- Gradcracker.com

**Graduate jobs**

Prospects.ac.uk > job profiles

Employers
Charitable organisations are the largest employers of charity officers. These include local, regional, national and international charities, ranging from small scale groups with a few paid staff and volunteers to large, prestigious, international charities with thousands of employees and volunteers.

The charity sector also includes:
- philanthropic organisations
- housing associations
- trade unions
- educational institutions
- think tanks
- NGOs with charitable status.

For details of more than 2,000 charitable organisations, see:
- Charity Digest – printed publication.
- Charities Directory
- The Voluntary Agencies Directory – printed publication.

Increasingly, large and multinational commercial companies are fulfilling their corporate social responsibility by having at least one designated person to liaise with local charities and community groups. Their role is often to advise on internal fundraising activities and staff volunteering, and to deal with media enquiries on community-focused initiatives.

Look for jobs at:
- The Big Issue
- CharityJob
- GoodHides: Jobs in Scotland and England
- Recruit: Jobs in Wales
- Third Sector Jobs

Temporary and permanent charity positions are advertised through specialist recruitment agencies such as:
- Charity People
- Charityworks
Quiz Q3: What are employers looking for?

### Graduate SCHEME criteria (%)

#### Conclusions:

1. **What you study does not determine what path you can follow**
2. **A 2.1 degree for grad schemes is often required (Postgrad qualification not generally an acceptable alternative)**
3. **Sector relevant or commercial work experience is not a requirement (but having it is a huge bonus)**
4. **Graduate job requirements not dissimilar though less emphasis on 2.1, more on relevant sector experience.**

---

Questions to explore:

- What might be the impact of changing your entry criteria on application volumes?
- Do candidates with different academic grades perform differently on the job?
- Based on your recruitment data, how are the degree subjects of your hires changing over time?
Competencies/ transferrable skills graduate recruiters look for

Evidence for transferrable skills/ strengths
- Describe a situation in which you had to change your approach to a task in order to complete it
- When do you feel that you are most like ‘yourself’

Competency Matrix – Sales/Marketing Trainee

<table>
<thead>
<tr>
<th>Competency</th>
<th>Group Exercise(s)</th>
<th>Presentation</th>
<th>Interview</th>
<th>S/Sn tray exercise</th>
<th>Aptitude Tests</th>
</tr>
</thead>
<tbody>
<tr>
<td>Communication</td>
<td>x</td>
<td>x</td>
<td>x</td>
<td>x</td>
<td>x</td>
</tr>
<tr>
<td>Time Management</td>
<td>x</td>
<td>x</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Decision Making</td>
<td>x</td>
<td>x</td>
<td>x</td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>Analytical Ability</td>
<td>x</td>
<td>x</td>
<td></td>
<td></td>
<td>x</td>
</tr>
<tr>
<td>Negotiating and Influencing</td>
<td>x</td>
<td>x</td>
<td></td>
<td></td>
<td>x</td>
</tr>
<tr>
<td>Problem Solving</td>
<td>x</td>
<td>x</td>
<td>x</td>
<td></td>
<td>x</td>
</tr>
<tr>
<td>Leadership</td>
<td>x</td>
<td>x</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
So what are my chances?
Limited graduate scheme opportunities

Graduate-level opportunities

- Graduate Scheme opportunities
- Grad 'jobs'/ Direct entry

Overall: 10K employers offering 200K jobs for leavers

ISE survey – 20 employers
32K Grad scheme opportunities
Quiz Q5: Competitive marketplace

Graduate SCHEME applications per vacancy

Graduate JOBS applications per vacancy

Table 4.1: Graduate hires, salaries and applications by sector

<table>
<thead>
<tr>
<th>Sector</th>
<th>% of hires</th>
<th>Starting salary</th>
<th>Applications per vacancy</th>
<th>Average % of ex-interns</th>
</tr>
</thead>
<tbody>
<tr>
<td>Overall</td>
<td>100%</td>
<td>£28,000</td>
<td>75</td>
<td>34%</td>
</tr>
<tr>
<td>Accountancy or professional services</td>
<td>22%</td>
<td>£26,433</td>
<td>29</td>
<td>19%</td>
</tr>
<tr>
<td>Banking or financial services</td>
<td>8%</td>
<td>£35,000</td>
<td>90</td>
<td>40%</td>
</tr>
<tr>
<td>Construction/Built Environment</td>
<td>2%</td>
<td>£27,000</td>
<td>36</td>
<td>27%</td>
</tr>
<tr>
<td>Consulting or business services</td>
<td>4%</td>
<td>£28,000</td>
<td>45</td>
<td>-</td>
</tr>
<tr>
<td>Energy, water or utilities</td>
<td>2%</td>
<td>£28,000</td>
<td>97</td>
<td>20%</td>
</tr>
<tr>
<td>Engineering or industrial</td>
<td>12%</td>
<td>£27,250</td>
<td>78</td>
<td>23%</td>
</tr>
<tr>
<td>FMCG</td>
<td>2%</td>
<td>£26,750</td>
<td>167</td>
<td>45%</td>
</tr>
<tr>
<td>Investment bank or fund managers</td>
<td>1%</td>
<td>£37,000</td>
<td>133</td>
<td>55%</td>
</tr>
<tr>
<td>IT &amp; Telecommunications</td>
<td>10%</td>
<td>£30,000</td>
<td>84</td>
<td>23%</td>
</tr>
<tr>
<td>Law</td>
<td>5%</td>
<td>£39,000</td>
<td>49</td>
<td>64%</td>
</tr>
<tr>
<td>Public sector</td>
<td>20%</td>
<td>£27,000</td>
<td>31</td>
<td>-</td>
</tr>
<tr>
<td>Retail</td>
<td>9%</td>
<td>£25,250</td>
<td>93</td>
<td>31%</td>
</tr>
<tr>
<td>Transport or logistics</td>
<td>1%</td>
<td>£26,750</td>
<td>88</td>
<td>15%</td>
</tr>
</tbody>
</table>

Graduate Marketing and Admin Assistant
- £18,000 per annum
- London
- 4 days ago
- 60 applications

Company Profile: Our client is a boutique specialist recruitment agency who work with companies across the medical, technology and pharmaceutical industries. They offer high-end solutions to growing companies and have enjoyed great success in the past few years. The Role: This is an amazing opportunity...

Similar jobs

Graduate Campaign Manager - Marketing Agency
- £21,000 per annum, inc benefits
- London
- 14 May
- 17 applications

Graduate Campaign Manager - Marketing Agency London £21k per annum + excellent progression + benefits. An exciting and rapidly expanding marketing analytics consultancy is looking to recruit two top calibre graduates for the career opportunity of a lifetime. This is the chance to join a business which has...

Similar jobs
Typical Graduate scheme recruitment process

1. Online application form
2. Online aptitude test
3. Video interview
4. e-Tray exercise
5. Assessment centre
Typical Graduate scheme recruitment process

- Online application form (11,598) 100%
- Online aptitude test (9,491) 81%
- e-Tray exercise (2,706) 23%
- Assessment centre (567) 5%
- Job offer (188) 1.5% - 62 apps per place
Conclusions:
1. Psychometric tests common and effective selection filter
2. Video/phone interviews prevalent
3. Average Lead time between application and offer 10 weeks
4. Invest in becoming expert ‘potential candidate’
UCL Careers support for selection processes

- **1to1 appointments:**
  - Application checking (15 mins) and practice interviews (60 mins)
- **Talks, workshops and events (see myUCLCareers events calendar)**
- **Departmental Careers programmes**
- **Careers essentials – practice psychometric tests/ interviews**
- **Skills4work – mock assessment centres/ 1to1 CV/ interviews**

**Online resources:**
- Careers Essentials online
- Take-away and online resources on careers website
The value of work experience

“Graduates with NO previous work experience are likely to have ‘little or no chance’ of receiving a job offer for graduate programme”

ISE survey

42% conversion rate of interns to graduate scheme offers

Much higher in law, banking and business services
International students (looking to work in the UK)

- Be mindful of visa issues
  - Most common - Tier 4 to Tier 2 (General)
    - www.ucl.ac.uk/iss/immigration-visa/other-visa-types/non-tier_4_advice
    - www.ukcisa.org.uk/Information--Advice/Working/Working-after-studies
  - Relatively few organisations can sponsor International students
    - Check employer website/ UKBA listing of Tier 2 sponsoring employers
    - Contact organisations if not clear before applying (especially for a 2018 start)

- Apply early for graduate schemes
  - often limited sponsorship places that fill up fast

- Be flexible
  - Industry and location
  - Consider how your language/ cultural skills/ technical know-how could be useful for specific employers

- Have a plan B
Quiz Q7: How do people find jobs?

Source: Office of national statistics
Where’s the silver lining?
Quiz Q8: Reasons to be cheerful…….

- Majority of employers are actively marketing vacancies at 15 UK universities:
  - Top10: UCL, Leeds, Manchester, Nottingham, Warwick, Oxford

- UCL candidates perform well:
  - Civil Service Fast Stream 2013:
    - 439 candidates - 27 offers/ 1 in 16 candidates successful

- UCL destination data for Class of 2015:
  - All students: Unemployment: (UK/ EU/ Int) – 3%
  - All students: graduate level work/ study (UK/ EU/ Int) – 93%

- Employers continue to see evidence of poor selection process ‘know-how’
Questions?
Career Essentials

Our series of lunchtime talks, experiential workshops and eLearning courses provide insight, advice and interactive opportunities to engage with all aspects of careers management and navigating selection processes no matter where you are in your career thinking.

From understanding the graduate job and postgraduate study market to career decision-making: mock aptitude tests to interview success, finding and funding a PhD to getting to grips with LinkedIn and social media - Careers essentials aims to equip you with the essential know-how to begin to move forward and engage more confidently with 'Finding your Future'.

Talks and workshops titles will be repeated on a regular basis in the Autumn, Spring and post-exam season. Our suite of eLearning courses, 'Careers Essentials online' allows you to access engaging, interactive content at your own pace.

Please note - talks, workshops and eLearning courses are accessible to all current UCL students and recent graduates.

Talks and workshops slides, resources and recordings

Where possible, any materials used at an event will be made available to download here. Please check this page after the event but be aware, it may take up to a week for materials to be uploaded.

Make the most of the UCL Careers fairs - How to network with employers

› Slides (Talk given 3rd October 2017)
› Resource: Good questions to ask at employer events/ information interviews (Talk given 3rd October 2017)

Improve your CV

› Slides (Talk given 4th October 2017)
› Exercise workbook (Talk given 4th October 2017)
› Lecturecast recording (Talk given 16th January 2016) - please note that this recording works best in Internet Explorer
Careers Essentials 2017/18

Talks, workshops and eLearning

Search ‘UCL Careers Essentials’

10-title lunchtime talks including:
- Improve your CV
- Find and fund a PhD
- Interview success

5-title workshops including:
- Mock aptitude, etray and psychometric tests
- Using Linkedin in your job search
- Personality profiling

6-module ‘eLearning’ course
- An introduction to the grad job market
- Your future and how to work towards it
- Sourcing jobs and work experience