# Labour Supply Responses and the Extensive Margin: The US, UK and France 

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- these three countries stand at the top, middle and bottom, respectively, of Prescott's 2004 table of labour supply flexibility.
- Our analysis finds that neither margin dominates in explaining changes in total hours worked.
- the relative importance of the extensive and intensive margin is shown to differ systematically by age, gender and family composition.


## Fig 1.A Mean annual hours per individual aged 16 to 74



## Fig 1.B. Employment rate (per population) aged 16 to 74



## Fig 1.C. Mean annual hours per worker aged 16 to 74



## Fig 2.A. Male total hours by age 1977



## Fig 2.B. Male total hours by age 2007



## Fig 3.A. Male employment by age 1977



## Fig 3.B. Male employment by age 2007



## Fig 4.A. Female total hours by age 1977



## Fig 4.B. Female total hours by age 2007



## Fig 5.A. Female employment by age 1977



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## Elasticities at the Intensive and Extensive Margin

- We consider intertemporal preferences represented by

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U= \begin{cases}\lambda R(h)-\frac{h^{1+1 / \alpha}}{1+1 / \alpha}-\beta & \text { if } h>0 \\ \lambda s & \text { if } h=0\end{cases}
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- $\lambda$ is the marginal utility of income
- $(\alpha, \beta)$ are unobserved heterogeneity in tastes and costs of work.
- $\alpha$ is the Frisch elasticity of labor supply with respect to the net marginal wage rate.
- The distribution of heterogeneity is described through the conditional distribution of fixed costs $\beta$ given $(\alpha, \lambda, w), F(\beta \mid \alpha, \lambda, w)$, and the marginal pdf of $(\alpha, \lambda, w), g(\alpha, \lambda, w)$.


## Aggregation

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\tilde{H}=\int_{w} \int_{\alpha} \int_{\lambda} p() h() g(\alpha, \lambda, w) d \alpha d \lambda d w
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\varepsilon=\frac{1}{\tilde{H}} \int_{w} \int_{\alpha} \int_{\lambda} p() h()\left[\varepsilon_{I}(\alpha, \lambda, w)+\varepsilon_{E}(\alpha, \lambda, w)\right] g(\alpha, \lambda, w) d \alpha d \lambda d w
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- elasticities are weighted by the share of type $(\alpha, \lambda, w)$ labor supply in the aggregate.


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- where each $H_{j t}$ can be expressed as the product of hours per worker $h_{j t}$ and participation in the labour market $p_{j_{t}}$

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- where $S_{t}$ measures the change in the composition of the population:

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$$

## Table 1 Decomposing the change in total hours, 1977-2007

|  | Year | Youth (16-29) |  | Prime aged (30-54) |  | Old (55-74) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Men | Women | Men | Women | Men | Women |
| FR | 1977 | 1402 | 871 | 2010 | 951 | 827 | 367 |
|  | 2007 | 858 | 627 | 1639 | 1116 | 508 | 344 |
|  | $\Delta_{j}$ | -82 | -38 | -82 | 36 | -36 | -3 |
| UK | 1977 | 1707 | 938 | 2117 | 873 | 1107 | 323 |
|  | 2007 | 1219 | 876 | 1786 | 1055 | 790 | 385 |
|  | $\Delta_{j}$ | -71 | -9 | -70 | 39 | -42 | 10 |
| US | 1977 | 1344 | 835 | 2018 | 947 | 1025 | 447 |
|  | 2007 | 1236 | 956 | 1922 | 1373 | 1084 | 754 |
|  | $\Delta_{j}$ | -19 | 22 | -19 | 90 | 6 | 38 |

Sources: Enquête Emploi, Labour Force Survey, Census Population Survey.

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- evolution of total $\Delta$ differs: -195 for FR, -118 for UK, +165 for US.
- composition $S:+10$ for FR, +25 for UK, +46 for US, see Figure 6 ..


## Fig 6. Decomposing the change in total hours (1977-2007)



## Bounding Changes at the Extensive and Intensive Margins

- We decompose the change in total hours for the $j$ type $\Delta_{j}$, into the sum of an an intensive component $l_{j}=p_{l j} \Delta h_{j}$ and an extensive component $E_{j}=h_{E j} \Delta p_{j}$.


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- Assuming the fraction $p_{l j}$ is in the interval $\left[p_{j, t-1}, p_{j t}\right]$, we get the intensive bounds:
$I_{j}$ belongs to the interval $\left[p_{j, t-1}\left(h_{j t}-h_{j, t-1}\right), p_{j, t}\left(h_{j t}-h_{j, t-1}\right)\right]$.


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- From the identity $\Delta_{j t}=I_{j}+E_{j}$, the extensive bounds are given by
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## Bounding Changes at the Extensive and Intensive Margins

- At the limits, the change in total hours for any category satisfies two polar exact statistical decompositions:

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\begin{equation*}
\Delta_{j t}=q_{j, t-1}\left\{\left[h_{j t}-h_{j t-1}\right] p_{j t}+\left[p_{j t}-p_{j t-1}\right] h_{j t-1}\right\} \tag{1}
\end{equation*}
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or

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- The first term on the right hand side of both expressions is the intensive margin, weighted in (1) with the final participation rate (as in a Paasche index) and in (2) with the initial participation rate (as in a Laspeyres index).


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- The second term is the extensive margin (Laspeyres in (1), Paasche in (2)).

Table 2. Decomposing the changes at the extensive and intensive margins by age and gender (1977-2007)

|  | Year | Men <br> $16-29$ | Women <br> $16-29$ | Men <br> $30-54$ | Women <br> $30-54$ | Men <br> $55-74$ | Women <br> $55-74$ |
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|  | E-L, E-P | $[-54,-45]$ | $[-19,-16]$ | $[-27,-23]$ | $[71,85]$ | $[-28,-25]$ | $[6,7]$ |
|  | $\Delta$ | -82 | -38 | -82 | 36 | -36 | -3 |
| UK | I-P, I-L | $[-42,-36]$ | $[-26,-23]$ | $[-48,-45]$ | $[-3,-2]$ | $[-22,-19]$ | $[-8,-6]$ |
|  | E-L, E-P | $[-35,-29]$ | $[14,17]$ | $[-25,-22]$ | $[41,41]$ | $[-23,-20]$ | $[15,17]$ |
|  | $\Delta$ | -71 | -9 | -70 | 39 | -42 | 10 |
| US | I-P, I-L | $[-6,-6]$ | $[1,1]$ | $[-5,-5]$ | $[14,19]$ | $[3,3]$ | $[3,5]$ |
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- We allow for general fixed costs of work and heterogeneity in preferences for work.
- We highlight differences between the extensive and intensive margins and draw implications for the aggregate hours elasticity.
- There have been distinct changes in participation and effective marginal tax rates over this period


## Fig 7.A Changes in the participation tax rate in the UK



## Fig 7.B Changes in the marginal tax rate in the UK



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## Estimating the Elasticity Decomposition

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- Recover Marshallian elasticities for within period utilities - Frisch elasticities are also be estimated.
- The extensive margin is a structural normal binary response model which allows for general unobserved fixed costs of work as well as a set of demographic and education characteristics.


## Aggregate responses and elasticties at the intensive and extensive margins

- elasticities at the extensive margin are larger than at the intensive margin and elasticities for women at both margins are larger than those for men - key determinant of these differences across gender is the age composition of children in the family.


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- little evidence of instability of preferences over time, given demographics and composition.


## Fig 8.A Intensive elasticity estimates: UK men and women, age 30-54



## Fig 8.B Extensive elasticity estimates: UK men and women, age 30-54



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- We have estimated the total hours elasticity from the distribution of micro elasticities at the extensive and intensive margins.

